



**NY Power
Authority**

Supplier Diversity Program Our Path to 30%

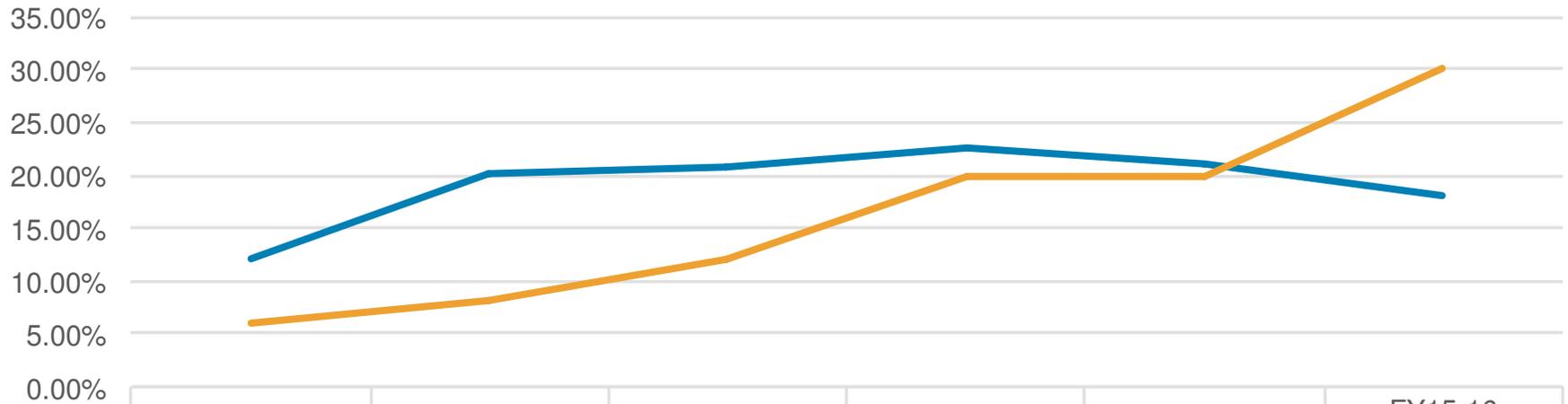
**By Debra J. White – Director, Supplier Diversity
John Canale – VP Procurement**

February 22, 2016

Supplier Diversity Program Update

- 30% Utilization Goals
- NYS Fiscal Year (Apr-Sept) 18.15%
- \$159 Million in Treasury Transactions
- Service Disabled Veteran-Owned Business (SDVOB)
- Mentor Protégé Program
- Internal Audit

Minority Women Business Enterprise Performance to Goal by Fiscal Year



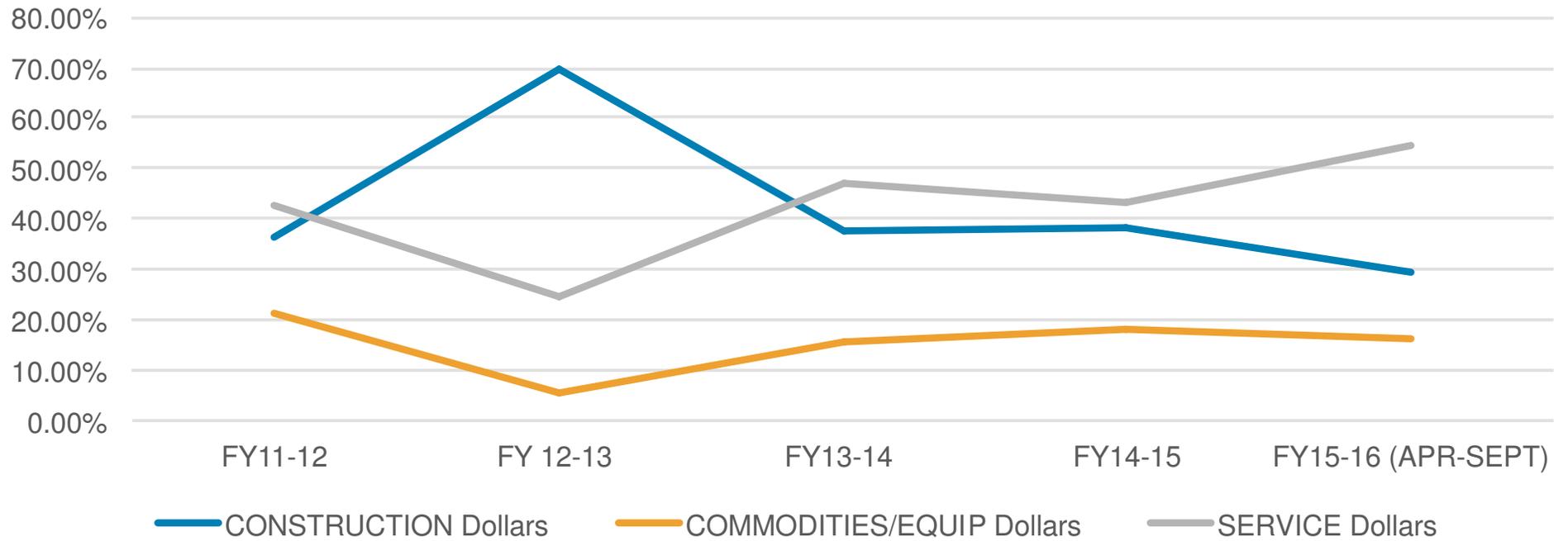
	FY10-11	FY11-12	FY 12-13	FY13-14	FY14-15	FY15-16 (APR-SEPT)
M/WBE %	12.11%	20.03%	20.89%	22.51%	21.13%	18.15%
Goal %	6.00%	8.00%	12.00%	20.00%	20.00%	30.00%

(FY – Fiscal Year April 1 – March 31)

Goal Challenges

- Energy Services contracts
- New York State administrative regulations
- New York State certification
- Service Disabled Veteran-Owned Business

Minority Women Business Enterprise Spend Analysis



Current Path to 30%

- Increasing dialogue with Empire State Development
- “other than low bidder”
- Maximize Discretionary Spending
- Re-assess Supplier Diversity Program Product Exclusion List
- Increase Supplier Diversity Program awareness

Supplier Diversity Program Best Practices

- Clearly state the agency's MWBE policy, championed by the agency head
- Create a comprehensive MWBE development plan
- Establish MWBE goals and accountability process
-to name a few