



Date: December 17, 2015

To: THE GOVERNANCE COMMITTEE

From: THE VICE PRESIDENT PROCUREMENT

Subject: MWBE (Minority- and Women-Owned Business Enterprises)
and SDVOB (Service-Disabled Veteran-Owned Business) Update

[PowerPoint Presentation]



**NY Power
Authority**

Supplier Diversity Program Our Path to 30%

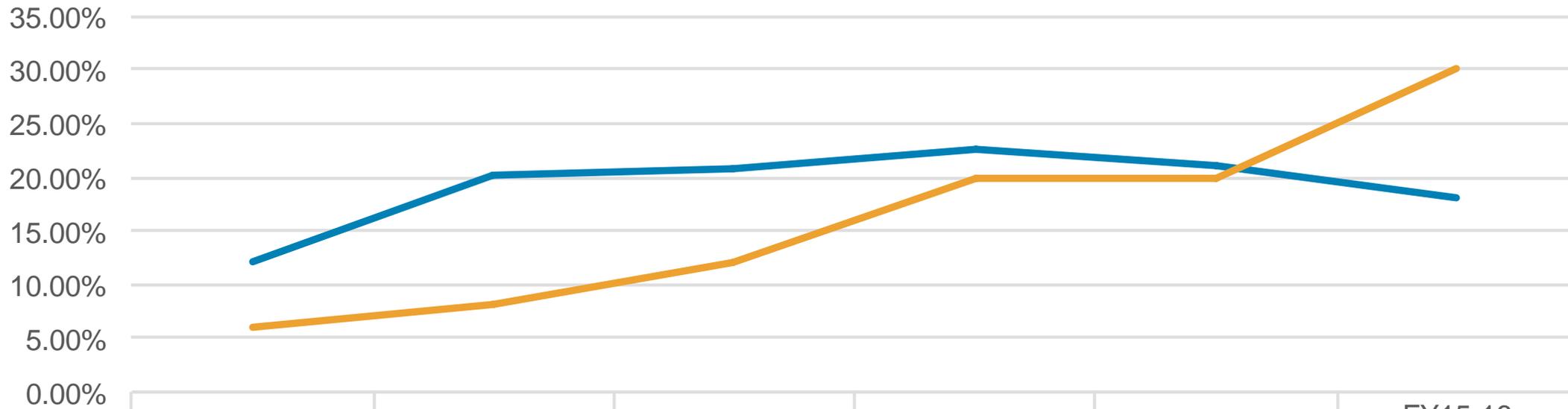
**y Debra J. White – Director, Supplier Diversity
John Canale – VP Procurement**

December 15, 2015

Supplier Diversity Program Update

- 30% Utilization Goals
- NYS Fiscal Year (Apr-Sept) 18.15%
- \$159 Million in Treasury Transactions
- Service Disabled Veteran-Owned Business (SDVOB)
- Mentor Protégé Program
- Internal Audit

Minority Women Business Enterprise Performance to Goal by Fiscal Year



	FY10-11	FY11-12	FY 12-13	FY13-14	FY14-15	FY15-16 (APR-SEPT)
M/WBE %	12.11%	20.03%	20.89%	22.51%	21.13%	18.15%
Goal %	6.00%	8.00%	12.00%	20.00%	20.00%	30.00%

(FY – Fiscal Year April 1 – March 31)

Goal Challenges

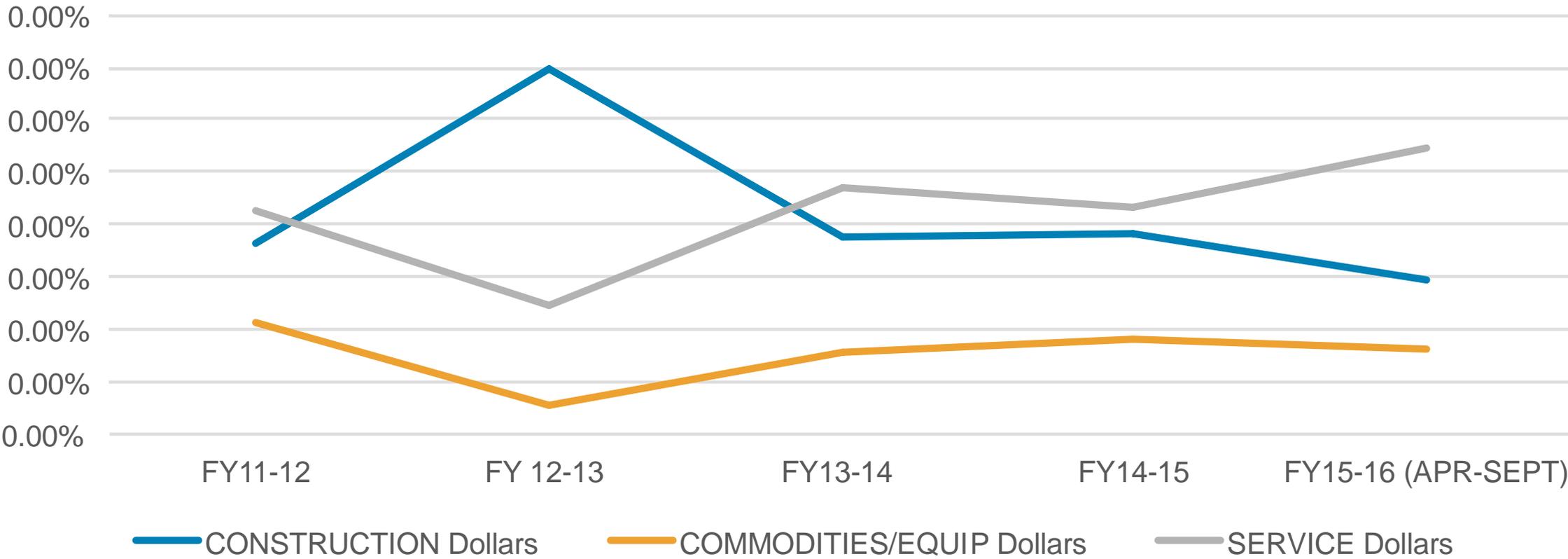
Energy Services contracts

New York State administrative regulations

New York State certification

Service Disabled Veteran-Owned Business

Minority Women Business Enterprise Spend Analysis



urrent Path to 30%

Increasing dialogue with Empire State Development

“other than low bidder”

Maximize Discretionary Spending

Re-assess Supplier Diversity Program Product Exclusion List

Increase Supplier Diversity Program awareness

Supplier Diversity Program Best Practices

Clearly state the agency's MWBE policy, championed by the agency head

Create a comprehensive MWBE development plan

Establish MWBE goals and accountability process

.....to name a few