



NY State Economic Development Power Allocation Board

ANDREW M. CUOMO
Governor

ECONOMIC DEVELOPMENT POWER ALLOCATION BOARD

MINUTES

*March 4, 2019 – 10:00 a.m.
Via Videoconference from
Clarence D. Rappleyea Building, White Plains, New York*

*New York Power Authority Offices:
123 Main Street, 16th Floor, White Plains, NY
The Regus, 68 South Service Road, Suite 100, Melville, NY
Silver Law Office, 44 Court Street, Canton, NY
Atlantic Towers, 1890 North Atlantic Avenue, Cocoa Beach, FL*

1. Approval of the March 4, 2019 Proposed Meeting Agenda
2. Approval of the Minutes of the Meeting of December 10, 2018
3. Approval of Recharge New York Power Program – New Allocations
4. Approval of Recharge New York Power Allocation Extensions
5. Approval of Transfer of RNY Power Allocations

OTHER BUSINESS

6. Next Meeting

A regular meeting of the Economic Development Power Allocation Board was held via videoconference at the following participating locations:

- 1) New York Power Authority, 123 Main Street, White Plains, NY
- 2) The Regus, 68 South Service Road, Suite 100, Melville, NY
- 3) Silver Law Office, 44 Court Street, Canton, NY
- 4) Atlantic Towers, 1890 North Atlantic Avenue, Cocoa Beach, FL

The following Members of the Board were present:

Eugene L. Nicandri, Chair
Dennis Trainor, Member
Andrew Silver, Member

Also in attendance were:

Karen Delince	Vice President & Corporate Secretary, NYPA
Keith Hayes	Vice President of Economic Development, NYPA
Yale Brown	Business Power Allocations & Compliance, Analyst II, NYPA
Lorna Johnson	Senior Associate Corporate Secretary, NYPA
Sheila Quatrocci	Associate Corporate Secretary, NYPA

Introduction

Chair Nicandri welcomed members of the Economic Development Power Allocation Board (“EDPAB”), Dennis Trainor and Andrew Silver. He also welcomed Authority senior staff to the meeting. He said that the meeting had been duly noticed as required by the Open Meetings Law and called the meeting to order pursuant to the EDPAB Bylaws, Article III, Section 2.

1. **Approval of the Proposed Meeting Agenda**

Chair Eugene Nicandri and Members Dennis Trainor and Andrew Silver declared no conflicts of interest based on the list of entities being considered for power allocations.

Upon motion made by Member Dennis Trainor and seconded by Member Andrew Silver, the Agenda for the March 4, 2019 meeting was adopted.

2. **Approval of the Minutes**

Upon motion made by Member Dennis Trainor and seconded by Member Andrew Silver, the Minutes of the Meeting held on December 10, 2018 were unanimously approved.

3. Recharge New York Power Program – New Allocations

SUMMARY

The Economic Development Power Allocation Board (“EDPAB” or “Board”) is requested to:

1. recommend that the New York Power Authority (“Authority” or “NYPA”) Trustees (“Trustees”) award allocations of Recharge New York (“RNY”) Power available for “retention” purposes to the businesses listed in Exhibit “A”;
2. recommend that the Trustees award allocations of RNY Power available for “expansion” purposes to the businesses listed in Exhibit “B”;
3. recommend that the Trustees award allocations of RNY Power available for eligible small businesses and/or not-for-profit corporations to the entities listed in Exhibit “C”;
4. recommend that the Trustees approve modifications to the previously approved RNY Power allocations listed in Exhibit “D” for the reasons discussed below;
5. determine that the applicants or projects listed in Exhibit “E” are ineligible for an allocation of RNY Power; and
6. terminate the application review process for the applicants listed in Exhibit “F”.

The Board is further requested to recommend that, in addition to any other terms and conditions that the Authority determines in its discretion to be appropriate for the sale of any allocations recommended herein (“Allocations”), such terms and conditions include:

- (1) provisions for effective periodic audits of the customer for the purpose of determining contract and program compliance, and for the partial or complete withdrawal of an Allocation if the holder fails to maintain mutually agreed upon commitments, relating to, among other things, employment levels, power utilization, capital investments, and/or energy efficiency measures;
- (2) a requirement that the customer (a) undertake at its own expense an energy audit of its facilities at which the allocation is consumed at least once during the term of the allocation absent good cause, and (b) provide the Authority with a copy of any such audit or, at the authority's option, a report describing the results of such audit, and provide documentation requested by the Authority relating to the implementation of any efficiency measures at the facilities; and
- (3) an agreement by the customer to make its facilities available for audits and related assessments that the Authority desires to perform, if any, and provide information requested by the Authority or its designee in surveys, questionnaires and other information requests relating to energy efficiency and energy-related projects, programs and services.

BACKGROUND

On April 14, 2011, Governor Andrew M. Cuomo signed into law the RNY Power Program as part of Chapter 60 (Part CC) of the Laws of 2011 (“Chapter 60”). The program makes available 910 megawatts (“MW”) of “RNY Power,” 50% of which will be provided by the Authority’s hydropower resources and 50% of which will be procured by the Authority from other sources. RNY Power contracts can be for a term of up to 7 years in exchange for job and capital investment commitments.

RNY Power is available to businesses and not-for-profit corporations for job retention and business expansion and attraction purposes. Specifically, Chapter 60 provides that at least 350 MW of RNY Power shall be dedicated to facilities in the service territories served by the New York State Electric and Gas, National Grid and Rochester Gas and Electric utility companies; at least 200 MW of RNY Power shall be dedicated to the purpose of attracting new businesses and encouraging expansion of existing businesses statewide; and up to 100 MW shall be dedicated for eligible not-for-profit corporations and eligible small businesses statewide.

Under the statute, “eligible applicant” is defined to mean an eligible business, eligible small business, or eligible not-for-profit corporation, however, an eligible applicant shall not include retail businesses as defined by EDPAB, including, without limitation, sports venues, gaming or entertainment-related establishments or places of overnight accommodations. At its meeting on April 24, 2012, EDPAB defined a retail business as a business that is primarily used in making retail sales of goods or services to customers who personally visit such facilities to obtain goods or services, consistent with the rules previously promulgated by EDPAB for implementation of the Authority’s Economic Development Power program.

Prior to entering into a contract with an eligible applicant for the sale of RNY Power, and prior to the provision of electric service relating to a RNY Power allocation, the Authority must offer each eligible applicant that has received an award of RNY Power the option to decline to purchase the RNY Market Power component of such award. If the applicant declines to purchase the RNY Market Power component from the Authority, the Authority has no responsibility for supplying RNY Market Power component of the award.

As part of Governor Andrew M. Cuomo’s initiative to foster business activity and streamline economic development, applications for all statewide economic development programs, including the RNY Power Program, have been incorporated into a single on-line Consolidated Funding Application (“CFA”) marking a fundamental shift in how State economic development resources are marketed and allocated. Beginning in September 2011, the CFA was available to applicants. The CFA continues to serve as an efficient and effective tool to streamline and expedite the State’s efforts to generate sustainable economic growth and employment opportunities. All applications that are considered for an RNY Power allocation are submitted through the CFA process.

Applications for RNY Power are subject to a competitive evaluation process and are evaluated based on criteria set forth in the governing statutes (“RNY Statutes”): The statutory criteria are listed in Exhibit “G” to this memorandum.

RNY Power allocations have been awarded by the Trustees on twenty-one prior occasions spanning from April 2012 through December 2018. Of the 200 MW block of RNY Power made available pursuant to Chapter 60 for business “expansion” purposes, 82.3 MW remain unallocated. Of the 100 MW of RNY Power that is set aside for not-for-profit corporations and small businesses pursuant to Chapter 60, 3.7 MW remain unallocated. Of the remaining RNY Power made available pursuant to Chapter 60, 67.9 MW remain unallocated.

These figures reflect Trustee actions on RNY Power applications taken prior to any recommendations that EDPAB makes today.

An allocation recommended by EDPAB qualifies the subject applicant to enter into a contract with the Authority for the purchase of the RNY Power assuming that the Authority concurs with EDPAB and makes an allocation award.

DISCUSSION

For the current round of recommendations, Authority staff has reviewed applications seeking RNY Power allocations. Exhibits “A”, “B” and “C” list, among other things, a description of the applicant and its business, the amount of the allocation requested, the amount of the allocation recommended, the jobs that

would be created and/or retained, the proposed capital investment, and the proposed allocation term. Based on the evaluation of the criteria listed in Exhibit “G”, the applications were scored and ranked.

In arriving at recommendations for EDPAB’s consideration, staff, among other things, attempted to maximize the economic benefits of low cost NYPA hydropower, the critical state asset at the core of the RNY Power Program, while attempting to ensure that each recipient receives a meaningful RNY Power allocation.

Business applicants with relatively high scores were recommended for allocations of retention RNY Power of 50% of the requested amount or average historic demand, whichever was lower. These allocations were capped at 10 MW for any recommended allocation. Not-for-profit corporation applicants that scored relatively high were recommended for allocations of 33% of the requested amount or average historic demand, whichever was lower. These allocations were capped at 5 MW. Applicants currently receiving hydropower allocations under other Authority power programs were recommended for allocations of RNY Power of 25% of the requested amount, subject to the caps as stated above.

1. Retention-Based RNY Power Allocations

Staff recommends that EDPAB recommend to the NYPA Trustees that the applications listed on Exhibit “A” be awarded *retention*-based RNY Power allocations in the amounts indicated. Each business has stated a willingness to create or retain jobs in New York State. Additionally, these applicants will be committing to capital investments in exchange for the recommended RNY Power allocations. Unless otherwise indicated in Exhibit “A”, these applications seek a RNY Power allocation for job retention purposes only.

The RNY Power “retention” allocations identified in Exhibit “A” are each recommended for a term of 7 years unless otherwise indicated. The Authority’s RNY Power sale contract form will contain provisions addressing such matters as:

- supplemental commitments by the customer relating to job creation, capital investments and power usage;
- effective periodic audits of the recipient of an allocation for the purpose of determining contract and program compliance, and for the partial or complete withdrawal of an allocation if the recipient fails to maintain mutually agreed upon commitments, relating to among other things, employment levels, power utilization, and capital investments;
- a requirement that a recipient of an allocation perform an energy efficiency audit at its facility; and
- an agreement by the customer to make its facilities available for audits and related assessments that the Authority desires to perform, and provide information requested by the Authority relating to energy efficiency and energy-related projects, programs and services

2. Expansion-Based RNY Power Allocations

Staff recommends that EDPAB recommend to the NYPA Trustees that the applications listed on Exhibit “B” be awarded *expansion*-based RNY Power allocations in the amounts indicated which would be sourced from the 200 MW block of RNY Power dedicated pursuant to statute for the businesses that propose to expand existing businesses or create new business in the State. Unless otherwise noted in Exhibit “B”, these applications seek a RNY Power allocation for expansion of an existing business or a new business/ facility. Each such allocation would be for a term of 7 years unless otherwise indicated.

As with the evaluation process used for the retention recommendations described above, applications for the expansion-based RNY Power were scored based on the statutory criteria, albeit with a focus on information regarding each applicants’ specific project to expand or create their new facility or

business (e.g., the expansion project's cost, associated job creation, and new electric load due to the expansion).

The respective amounts of the expansion-related allocations listed in Exhibit "B" are largely intended to provide approximately 70% of the individual expansion projects' estimated new electric load. Because these projects have estimated new electric load amounts, and to ensure that an applicant's overestimation of the amount needed would not cause that applicant to receive a higher proportion of RNY Power to new load, the allocations in Exhibit "B" are recommended on an "up to" amount basis. Each of these applicants would be required to, among other commitments, add the new electric load as stated in its application, and would be allowed to use up to the amount of their RNY Power allocation in the same proportion of the RNY Power allocation to requested load as stated in Exhibit "B." The contracts for these allocations would also contain the provisions previously summarized in section 1 above.

3. Small Business and/or Not-for-Profit RNY Power Allocations

Staff also recommends that EDPAB recommend to the NYPA Trustees that the small business and/or not-for-profit applicants listed on Exhibit "C" be awarded RNY Power allocations in the amounts indicated therein. The applicants have committed to retain and/or create jobs in New York State and make capital investments in exchange for the recommended RNY Power allocations as described in Exhibit "C". The contracts for these allocations would also contain the provisions previously summarized in section 1 above.

4. Modifications to RNY Power Allocations/Commitments

A RNY Power allocation totaling 96 kilowatts ("kW") was initially made to Nassau Candy Distributors, Inc., based on, among other things, utility account information listed in the company's application. As it turns out, the application understated the number of the company's utility accounts and, therefore, understated the company's power usage. Based on updated account information, staff recommends that the Board recommend that the company's award be adjusted from 96 kW to 616 kW as listed on Exhibit "D".

Seviroli Foods, Inc. was awarded an RNY Power allocation totaling 946 kW. The company subsequently realized that it made a mistake in calculating an employment commitment of 298 jobs. Based on staff's discussions with the applicant, and its reevaluation of Seviroli's application, staff recommends that the employment commitment of Seviroli be adjusted downward to 258 jobs as stated in Exhibit "D".

5. Ineligibility Determinations

Based on its review of the application of the company listed in Exhibit "E", staff recommends that the Board determine that the applicant listed on Exhibit "E" is not eligible to receive RNY Power for the reasons stated in Exhibit "E".

6. Termination of Application Review Process

Staff recommends that the Board terminate the application review process for the applicant for RNY Power listed in Exhibit "F". The applicant submitted an incomplete application and has not taken steps to provide a complete application. Accordingly, it is not possible to conduct a complete analysis of the application.

7. Recommendations on Terms and Conditions

Staff recommends that the Board recommend to the NYPA Trustees that, in addition to any other terms and conditions that the Authority determines in its discretion to be appropriate for the sale of the

allocations recommended by the Board as recommended in Exhibits "A", "B", and "C", such terms and conditions include:

- (a) provisions for effective periodic audits of the customer for the purpose of determining contract and program compliance, and for the partial or complete withdrawal of an Allocation if the business fails to maintain mutually agreed upon commitments, including those relating to employment levels, capital investments, power usage and energy efficiency measures;
- (b) a requirement that the customer undertake at its own expense an energy audit of its facilities at which the allocation is consumed absence good cause, and provide the Authority with a copy of any such audit or, at the Authority's option, a report describing the results of such audit, and provide documentation requested by the authority relating to the implementation of any efficiency measures at the facilities; and
- (c) an agreement by the customer to make its facilities available for audits and related assessments that the authority desires to perform, if any, and provide information requested by the Authority or its designee in surveys, questionnaires and other information requests relating to energy efficiency and energy-related projects, programs and services.

RECOMMENDATION

For the reasons stated above, staff recommends that the Board:

1. Recommend that the Authority Trustees award allocations of RNY Power (a) for retention purposes to the businesses listed in Exhibit "A" in the amounts indicated therein, (b) for expansion purposes to the businesses listed in Exhibit "B" in the amounts indicated therein, and (c) to the small business and/or not-for-profit applicants listed in Exhibit "C" in the amounts indicated therein;
2. Recommend that terms and conditions for the sale of any such allocations include:
 - (a) provisions for effective periodic audits of the customer for the purpose of determining contract and program compliance, and for the partial or complete withdrawal of an Allocation if the business fails to maintain mutually agreed upon commitments, including those relating to employment levels, capital investments, power usage and energy efficiency measures;
 - (b) a requirement that the customer undertake at its own expense energy audits of its facilities at which the allocation is consumed at least once during the term of the allocation absence good cause, and provide the Authority with a copy of any such audit or, at the Authority's option, a report describing the results of such audit, and provide documentation requested by the authority relating to the implementation of any efficiency measures at the facilities; and
 - (c) an agreement by the customer to make its facilities available for energy audits and related assessments that the authority desires to perform, if any, and provide information requested by the Authority or its designee in surveys, questionnaires and other information requests relating to energy efficiency and energy-related projects, programs and services.
3. Recommend to the Authority Trustees that the allocation for Nassau Candy Distributors, Inc. be revised to 616 kW, and the employment commitment for Seviroli Foods, Inc. be revised to 258 jobs, for the reasons set forth above and in Exhibit "D".
4. Determine that the applicant listed in Exhibit "E" is ineligible to receive an RNY Power allocation for the reasons discussed in Exhibit "E".
5. Determine that the application review process for the applicant listed in Exhibit "F" will be terminated for the reasons discussed above and in Exhibit "F".

Chairman Nicandri invited Mr. Keith Hayes, Vice President of Economic Development to present the Recharge New York Power Program – New Allocations item to the Board.

Mr. Hayes said staff is requesting that EDPAB recommend that the Authority's Trustees approve 25 new and two modified Recharge New York ("RNY") large business retention, large business expansion, and small business and not-for-profit based power allocations. 39 applications were evaluated for this period, all of which were submitted thru the State's Consolidated Funding Application system. The applications included both retention and expansion-based power allocation requests, in addition to requests from small businesses and not-for-profit organizations.

Upon motion made by Member Dennis Trainor and seconded by Member Andrew Silver, the Recharge New York Power Program – New Allocations, as recommended by staff, were approved by the Board.

The following resolution was unanimously adopted by members of the Board present.

RESOLVED, That the Economic Development Power Allocation Board ("Board") approves that the Board of Trustees ("Trustees") of the Power Authority of the State of New York ("Authority") award allocations of Recharge New York ("RNY") Power for retention purposes to the businesses listed in Exhibit "A" to the attached memorandum of the Vice President, Economic Development (the "Attached Memorandum") in the amounts indicated therein for the reasons indicated in Exhibit "A" and the Attached Memorandum; and be it further

RESOLVED, That the Board approves that the Authority Trustees award allocations of RNY Power for expansion purposes to the businesses listed in Exhibit "B" to the Attached Memorandum in the amounts indicated therein for the reasons indicated in Exhibit "B" and the Attached Memorandum; and be it further

RESOLVED, That the Board approves that the Authority Trustees award allocations of RNY Power to the small businesses and/or not-for-profit corporations listed in Exhibit “C” to the Attached Memorandum in the amounts indicated therein for the reasons indicated in Exhibit “C” and the Attached Memorandum; and be it further

RESOLVED, That the Board approves that in addition to any other terms and conditions that the Authority determines in its discretion to be appropriate for the sale of the allocations recommended herein such terms and conditions include:

- (1) provisions for effective periodic audits of the customer for the purpose of determining contract and program compliance, and for the partial or complete withdrawal of an Allocation if the business fails to maintain mutually agreed upon commitments, including those relating to employment levels, capital investments, power usage and energy efficiency measures;**
- (2) a requirement that the customer undertake at its own expense energy audits of its facilities at which the allocation is consumed at least once during the term of the allocation absence good cause, and provide the Authority with a copy of any such audit or, at the Authority's option, a report describing the results of such audit, and provide documentation requested by the authority relating to the implementation of any efficiency measures at the facilities; and**
- (3) an agreement by the customer to make its facilities available for audits and related assessments that the authority desires to perform, if any, and provide information requested by the Authority or its designee in surveys, questionnaires and other information requests relating to energy efficiency and energy-related projects, programs and services; and be it further**

RESOLVED, That the Board approves to the Authority Trustees that the RNY Power allocation for Nassau Candy Distributors, Inc. be revised to 616 kW, and the employment

commitment for Seviroli Foods, Inc. be revised to 258 jobs, for the reasons indicated in Exhibit “D” and the Attached Memorandum; and be it further

RESOLVED, That the applicant and/or project listed in Exhibit “E” is ineligible for RNY Power for the reasons discussed in the Attached Memorandum and Exhibit “E”; and be it further

RESOLVED, That the application review process for the applicant listed in Exhibit “F” is terminated for the reasons discussed in the Attached Memorandum and Exhibit “F”.

Economic Development Power Allocation Board
 Recommendations - RNY Power Allocations for Retention Purposes

Exhibit "A"
 March 4, 2019

Line	Company	City	County	Economic Development Region	IOU	Description	kW Request	kW Recommendation	Jobs Retained	Jobs Created	Total Job Commitment	Capital Investment (\$)	Contract Term (years)
1	Alliance Precision Plastics Corporation	Rochester	Monroe	Finger Lakes	RGE	Provider of injection molding solutions	1,279	636	159	0	159	\$1,750,000	7
	Finger Lakes Region Sub-totals:							636	159	0	159	\$1,750,000	
2	Alphamed Bottles Inc.	Central Islip	Suffolk	Long Island	LIPA	Manufacturer of plastic pharmaceutical bottles	582	290	29	0	29	\$2,000,000	(1) 7
3	Wenner Bread Products, Inc.	Bayport & Ronkonkoma	Suffolk	Long Island	LIPA	Manufacturer & distributor of bread products	3,226	1,610	375	0	375	\$1,500,000	(2) 7
	Long Island Region Sub-totals:							1,900	29	0	29	\$3,500,000	
4	JPMorgan Chase Bank, National Association ("JPMC")	Brooklyn & New York	Kings & New York	New York City	CONED	Financial services for global bank	18,960	9,480	22,196	0	22,196	\$1,200,000,000	(2) 7
	New York City Region Sub-totals:							9,480	0	0	0	\$1,200,000,000	

Totals

12,016	188	0	188	\$1,205,250,000
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- (1) These companies are also recommended for expansion-related allocations of RNY for separate and distinct job creation and capital investment commitments associated with proposed business expansions.
- (2) The applicant currently receives RNY Power allocations at multiple facilities. Rather than apply for contract extensions for each site, the company has opted to apply for a new RNY allocation as a combined campus setting. The appropriate "Jobs Retained" and "Jobs Created" are removed from the total as these jobs are already counted in a prior RNY allocation recommendation.

Economic Development Power Allocation Board
 Recommendations - RNY Power Allocations for Expansion Purposes

Exhibit "B"
 March 4, 2019

Line	Company	City	County	Economic Development Region	IOU	Description	kW Request	kW Recommendation ⁽¹⁾	Base Employment ⁽³⁾	Job Creation Commitment	Project Capital Investment (\$)		Contract Term (years)
1	TurnKey Internet, Inc.	Latham	Albany	Capital District	NGRID	Data center & cloud computing provider	320	220	15	5	\$160,000	⁽⁴⁾	7
	Capital District Region Sub-totals:							220	0	5	\$160,000		
2	Giovanni Food Co., Inc.	Baldwinsville	Onondaga	Central New York	NGRID	Manufacturer of tomato-based products	550	386	99	5	\$7,000,000	⁽⁴⁾	7
	Central New York Region Sub-totals:							386	39	5	\$7,000,000		
3	Alphamed Bottles Inc.	Central Islip	Suffolk	Long Island	LIPA	Manufacturer of plastic pharmaceutical bottles	100	70	29	9	\$2,000,000	⁽²⁾	7
	Long Island Region Sub-totals:							70	0	9	\$2,000,000		

Totals

676	39	19	\$9,160,000
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- (1) All expansion-based RNY Power allocations are recommended to be "up to" the amount indicated pending the applicant's compliance with contractual commitments, including commitments relating to job creation, capital investment spending and power utilization.
- (2) These companies are also being recommended for retention-based RNY Power allocations associated with separate and distinct contractual commitments relating to such matters as job retention, capital investment spending, and power utilization associated with an existing business.
- (3) The number of new jobs committed will be above a base employment level specified in the power sale contract with the applicant.
- (4) This applicant was previously approved for a retention-based RNY Power allocation. The base employment level refers to the applicant's retained jobs, most of which are already associated with an existing power allocation.

Economic Development Power Allocation Board
 Recommendations - RNY Power Allocations for Retention and Expansion Purposes (Small Business and/or NFP Corporations)

Exhibit "C"
 March 4, 2019

Retention-Based Allocations

Line	Company	City	County	Economic Development Region	IOU	Description	kW Request	kW Recommendation	Jobs Retained	Jobs Created	Capital Investment (\$)	Contract Term (years)
1	Margaret Woodbury Strong Museum	Rochester	Monroe	Finger Lakes	RGE	Museum for history & exploration of play	792	260	169	0	\$1,000,000	(1) 7
2	Vance Metal Fabricators, Inc.	Geneva	Ontario	Finger Lakes	NYSEG	Metal fabrication & production welding	286	140	70	0	\$536,000	(1) 7
Finger Lakes Region Sub-totals:								400	239	0	\$1,536,000	
3	Atlantic Color Corp.	Shirley	Suffolk	Long Island	LIPA	Commercial printing & finishing	246	120	28	0	\$250,000	(1) 7
4	Comax Manufacturing Corporation	Melville	Suffolk	Long Island	LIPA	Manufacturer of customized flavorings	146	70	54	0	\$500,000	7
5	Glen Cove Hospital	Glen Cove	Nassau	Long Island	LIPA	Hospital & healthcare services	1,346	446	820	0	\$14,090,783	7
6	Long Island Jewish Medical Center	Valley Stream	Nassau	Long Island	LIPA	Hospital & healthcare services	794	260	1,010	0	\$48,163,895	7
7	Marcum LLP	Melville	Nassau	Long Island	LIPA	Accounting & consulting services	315	156	200	0	\$2,000,000	7
8	North Shore University Hospital	Syosset	Nassau	Long Island	LIPA	Hospital & healthcare services	799	266	751	0	\$4,494,297	7
9	Northwell Health Stern Family Center for Rehabilitation	Manhasset	Nassau	Long Island	LIPA	Rehabilitation & extended care services	523	170	461	0	\$4,914,000	7
10	Plainview Hospital	Plainview	Nassau	Long Island	LIPA	Hospital & healthcare services	1,005	336	1,097	0	\$23,329,036	7
Long Island Region Sub-totals:								1,824	4,421	0	\$97,742,011	
11	Greenwich Village Ambulatory Surgery Center, LLC	New York	New York	New York City	CONED	Surgical care in orthopedics & neurosurgery	744	246	130	0	\$26,000,000	7
12	Lenox Hill Hospital	New York	New York	New York City	CONED	Hospital & healthcare services	954	316	322	0	\$5,000,000	7
13	Long Island Jewish Medical Center	Forest Hills	Queens	New York City	CONED	Hospital & healthcare services	1,098	366	1,355	0	\$9,003,327	7
14	Long Island Jewish Medical Center	Glen Oaks	Queens	New York City	CONED	Hospital & healthcare services	389	126	853	0	\$2,970,000	7
New York City Region Sub-totals:								1,054	2,660	0	\$42,973,327	

Retention-Based Totals

3,278	7,320	0	\$142,251,338
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Expansion-Based Allocations

Line	Company	City	County	Economic Development Region	IOU	Description	kW Request	kW Recommendation (3)	Base Employment	Job Creation Commitment	Project Capital Investment (\$)		Contract Term (years)
15	Margaret Woodbury Strong Museum	Rochester	Monroe	Finger Lakes	RGE	Museum for history & exploration of play	270	90	169	30	\$60,000,000	(1), (2)	7
16	Vance Metal Fabricators, Inc.	Geneva	Ontario	Finger Lakes	NYSEG	Metal fabrication & production welding	30	16	70	2	\$2,785,000	(1), (2)	7
	Central New York Region Sub-totals:												
								106	0	32	\$62,785,000		
17	Atlantic Color Corp.	Shirley	Suffolk	Long Island	LIPA	Commercial printing & finishing	250	126	28	8	\$900,000	(1), (2)	7
	Long Island Region Sub-totals:												
								126	0	8	\$900,000		
18	Icahn Institute of Medical Research at Mount Sinai LLC	New York	New York	New York City	CONED	Research facility for life science analytics	170	56	0	202	\$30,000,000		7
	New York City Region Sub-totals:												
								56	0	202	\$30,000,000		

Expansion-Based Totals

288	0	242	\$93,685,000
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Retention & Expansion-Based Totals

3,566	7,320	242	\$235,936,338
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- (1) These applicants are being recommended for both RNY retention and expansion-based allocations.
- (2) The number of new jobs committed will be above a base employment level specified in the applicant's retention-based allocation recommendation.
- (3) All expansion-based RNY Power allocations are recommended to be "up to" the amount indicated pending the applicant's compliance with contractual commitments, including commitments relating to job creation, capital investment spending and power utilization.

Economic Development Power Allocation Board
 Recommended Modifications to Retention Allocation Awards

Exhibit "D"
 March 4, 2019

Line	Company	City	County	Economic Development Region	IOU	Description	kW Request	kW Recommendation	Jobs Retained	Jobs Created	Total Job Commitment	Capital Investment (\$)		Contract Term (years)
1	Nassau Candy Distributors, Inc.	Hicksville	Nassau	Long Island	LIPA	Manufacturer of confectionary products	1,235	616	393	0	393	\$2,450,000	(1)	7
2	Seviroli Foods, Inc.	Garden City	Nassau	Long Island	LIPA	Manufacturer of pasta specialties	1,895	946	228	30	258	\$5,200,000	(2)	7
Long Island Region Sub-totals:								520	0	0	0	\$0		

Totals

520	0	0	0	\$0
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- (1) This information reflects a recommendation for a modified RNY Power allocation in order to address inaccurate/incomplete information in the company's application.
- (2) This information reflects a recommendation for a modified employment commitment in order to address an error made in the company's application.

Economic Development Power Allocation Board
ReCharge New York Power Program
Informational Item - Applicants Not Eligible

Exhibit "E"
March 4, 2019

Line	Company	City	County	Economic Development Region	IOU	Description	Reason
1	Go Africa Network Inc.	New York	New York	New York City	CONED	Food manufacturing facility	The applicant is ineligible as a foreign not-for-profit organization which does not meet the definition of a not-for-profit as defined in the RNY legislation.

Economic Development Power Allocation Board
ReCharge New York Power Program
Informational Item - Terminate Application/Review Process

Exhibit "F"
March 4, 2019

Line	Company	City	County	Economic Development Region	IOU	Description	Reason
1	No Women Are Least International Corp.	New York	New York	New York City	CONED	Women's empowerment organization	Applicant submitted an incomplete application.

EXHIBIT G
(Statutory Criteria – RNY Power Program)

- the significance of the cost of electricity to the applicant's overall cost of doing business, and the impact that a Recharge New York power allocation will have on the applicant's operating costs;
- the extent to which a Recharge New York power allocation will result in new capital investment in the state by the applicant;
- the extent to which a Recharge New York power allocation is consistent with any regional economic development council strategies and priorities;
- the type and cost of buildings, equipment and facilities to be constructed, enlarged or installed if the applicant were to receive an allocation;
- the applicant's payroll, salaries, benefits and number of jobs at the facility for which a Recharge New York power allocation is requested;
- the number of jobs that will be created or retained within the state in relation to the requested Recharge New York power allocation, and the extent to which the applicant will agree to commit to creating or retaining such jobs as a condition to receiving a Recharge New York power allocation;
- whether the applicant, due to the cost of electricity, is at risk of closing or curtailing facilities or operations in the state, relocating facilities or operations out of the state, or losing a significant number of jobs in the state, in the absence of a Recharge New York power allocation;
- the significance of the applicant's facility that would receive the Recharge New York power allocation to the economy of the area in which such facility is located;
- the extent to which the applicant has invested in energy efficiency measures, will agree to participate in or perform energy audits of its facilities, will agree to participate in energy efficiency programs of the authority, or will commit to implement or otherwise make tangible investments in energy efficiency measures as a condition to receiving a Recharge New York power allocation;
- whether the applicant receives a hydroelectric power allocation or benefits supported by the sale of hydroelectric power under another program administered in whole or in part by the New York Power Authority;
- the extent to which a Recharge New York power allocation will result in an advantage for an applicant in relation to the applicant's competitors within the state; and
- in addition to the foregoing criteria, in the case of a not-for-profit corporation, whether the applicant provides critical services or substantial benefits to the local community in which the facility for which the Recharge New York power allocation is requested is located.

4. Recharge New York Power Allocation Extensions

SUMMARY

The Economic Development Power Allocation Board (“EDPAB” or “Board”) is requested to recommend that the New York Power Authority (“Authority” or “NYPA”) Trustees (“Trustees”) extend each of the existing 72 allocations of Recharge New York (“RNY”) Power (“Allocation” or collectively “Allocations”) awarded to the businesses listed in Exhibit “A” for a term of 7 years. The term would commence on the expiration of each such existing Allocation, or in the Authority’s discretion, on a date to be agreed upon by the parties, for a term not to exceed 7 years (collectively, the “Extended Term”).

The Board is further requested to recommend that, in addition to any other terms and conditions that the Authority determines in its discretion to be appropriate for the sale of the Allocations as extended (“Extended Allocation”), such terms and conditions include:

- (4) provisions for effective periodic audits of the customer whose Allocation is extended for the purpose of determining contract and program compliance, and for the partial or complete withdrawal of an Allocation if the holder fails to maintain mutually agreed upon commitments, relating to, among other things, employment levels, power utilization, capital investments, and/or energy efficiency measures;
- (5) a requirement that the customer whose Allocation is extended (a) undertake at its own expense energy audit of its facilities at which the allocation is consumed absent good cause, and (b) provide the Authority with a copy of any such audit or, at the authority’s option, a report describing the results of such audit, and provide documentation requested by the Authority relating to the implementation of any efficiency measures at the facilities; and
- (6) an agreement by the customer whose Allocation is extended to make its facilities available for audits and related assessments that the Authority desires to perform, if any, and provide information requested by the Authority or its designee in surveys, questionnaires and other information requests relating to energy efficiency and energy-related projects, programs and services.

Finally, the Board is also requested to recommend that the Trustees approve modifications related to recently extended RNY Power allocations for the 16 customers listed in Exhibit “B”. The Allocations for these customers were conditionally extended on the basis of the commitments each customer made in its existing power sale contract with the Authority. Since the allocations were conditionally extended, the Authority has received additional information relating to the circumstances of each customer and has conferred with the customers concerning such issues as power needs, employment and capital investment commitments, and/or other relevant matters. Based on this information, staff is requesting that the Board recommend that the Authority Trustees make the changes to these allocations and/or supplemental commitments for these customer that are identified in Exhibit “B” for the reasons detailed in Exhibit “B”.

BACKGROUND

On April 14, 2011, Governor Andrew M. Cuomo signed into law the RNY Power Program as part of Chapter 60 (Part CC) of the Laws of 2011. The RNY Power Program is codified primarily in Economic Development Law (“EDL”) § 188-a and Public Authorities Law (“PAL”) § 1005(13-a). The program makes available 910 megawatts (“MW”) of “RNY Power,” 50% of which will be provided by the Authority’s resources and 50% of which will be procured by the Authority from other sources. RNY Power contracts can be for a term of up to 7 years in exchange for job and capital investment commitments. RNY Power is available to businesses and not-for-profit corporations for job retention and business expansion and attraction.

“Eligible applicant” is defined by statute to mean an eligible business, eligible small business, or eligible not-for-profit corporation, however, an eligible applicant shall not include retail businesses as

defined by EDPAB, including, without limitation, sports venues, gaming or entertainment-related establishments or places of overnight accommodations.

RNY Power allocation awards are comprised of 50% hydropower and 50% Authority-procured market power. Prior to entering into a contract with an eligible applicant for the sale of RNY power, and prior to the provision of electric service relating to the RNY power allocation, the Authority shall offer each eligible applicant the option to decline to purchase the RNY market power component of such allocation. If an eligible applicant declines to purchase the RNY market power component, the Authority has no responsibility for supplying such market power to the eligible applicant.

Under applicable law, applications for RNY Power are first considered by EDPAB. EDPAB is authorized to recommend applicants to the Authority Trustees that it believes should receive an award of RNY Power based on applicable statutory criteria and other pertinent considerations. The statutory criteria are listed in Exhibit "C" to this memorandum.

An allocation recommended by EDPAB qualifies the subject applicant to enter into a contract with the Authority for the purchase of the RNY Power if the Authority makes an allocation award.

Currently, there are 760 customers who have been awarded a collective total of 859 Allocations of RNY Power.

At its last meeting held on December 10, 2018, EDPAB recommended that the Trustees extend 62 RNY Power allocations. These customers were among the original RNY Power applicants to receive RNY Power applications at the inception of the RNY Power program in 2012. The NYPA Trustees, at their meeting on December 11, 2018, accepted EDPAB's recommendations and authorized extensions of the 62 RNY Power Allocations.

EDPAB is now being requested to recommend that the Trustees extend an additional 72 RNY Power Allocations as listed in Exhibit "A" for customers who are also among the original RNY Power applicants to receive RNY Power allocations at the inception of the RNY Power program in 2012.

In addition, the Board is being asked to recommend to the Trustees that modifications be made to the RNY Power allocations previously extended for the customers identified on Exhibit "B", and/or the supplemental commitments for job and/or capital investments related to the previously extended allocations, as specified in Exhibit "B" for the reasons discussed below and detailed in Exhibit "B".

DISCUSSION

1. Extension of Existing Allocations

For the current round of recommendations, Authority staff has reviewed applications from 72 RNY Power customers who have filed applications requesting that their existing RNY Power allocations be extended. Exhibit "A" lists, among other things, the name of each such customer, the amount of its current RNY Power Allocation, and each customer's supplemental commitments for jobs and capital investments under its existing RNY Power contract with the Authority (the "Existing Contract"). A copy of each application has also been made available to the Board. Staff's review has included on a customer-specific basis consideration of such issues as the amount of each Allocation that would be extended, the supplemental commitments that these customers have made under their Existing Contract and are prepared to make as consideration for an extension, and the customer's compliance status under its Existing Contract, including its compliance with supplemental commitments for jobs and capital investments.

Staff has concluded that the businesses listed on Exhibit "A" which are located throughout the State bring valuable benefits to the State. In total, the Allocations listed in Exhibit "A" are supporting the retention of some 44,269 jobs and over \$3.3 billion in capital investments throughout New York State, and

the Authority will require customers to commit to the same or substantially similar supplemental commitments for jobs and capital investments that are contained in Exhibit "A" for the Extended Term. Staff believes that an extension of each Allocation of the customers listed on Exhibit "A" is warranted and is consistent with the statutory criteria that are used to evaluate applications for an award of RNY Power which are summarized in Exhibit "C". Each Allocation that would be extended is identified in Exhibit "A". As described above, each Allocation would be extended for a term not to exceed 7 years.

In summary, EDL § 188-a (c)(2) provides that a recommendation by the EDPAB that the Authority provide a RNY Power allocation to an eligible applicant shall include: (1) the amount of the RNY Power allocation the Board is recommending should be awarded to such eligible applicant and an effective term of the allocation which shall not exceed 7 years; (2) provisions for effective periodic audits of the recipient of an allocation for the purpose of determining contract and program compliance, and for the partial or complete withdrawal of an allocation if the recipient fails to maintain commitments, relating to such things as employment levels, power utilization, capital investments, and/or energy efficiency measures; (3) requirements for an agreement by the recipient of an allocation undertake at its own expense an energy audit of its facilities at which the allocation is consumed modified by the authority on a showing of good cause by the recipient, and that the recipient provide the Authority with a copy of any such audit or a report describing the results of such audit; and (4) a requirement for an agreement by the recipient of an allocation to make its facilities available at reasonable times and intervals for energy audits and related assessments that the authority desires to perform. In addition, the Board's recommendation shall require that if the actual metered load at the facility where the allocation is utilized is less than the allocation, such allocation will be reduced accordingly.

If EDPAB recommends the extension of the Allocations and the NYPA Trustees accept such recommendations, the sale of the Extended Allocations would be governed by an Authority contract form that is approved by the Authority's Trustees. Consistent with EDL § 188-a (c)(2) discussed above, the contract form will contain provisions addressing such matters as effective periodic audits of the customer for the purpose of determining contract and program compliance, including supplemental commitments for jobs, capital investment and power utilization, and the partial or complete withdrawal of an RNY Power if the recipient fails to maintain mutually agreed upon commitments relating to among other things the aforementioned supplemental commitments. In addition, the contract will require that the customer perform an energy efficiency audit at its facility and provide access to the facility at the Authority's request.

2. Modifications Relating to Previously-Extended Allocations

The Board also is asked to recommend that the Trustees approve modifications related to RNY Power Allocations recently extended by the Authority for the 16 customers listed in Exhibit "B" for the reasons described in Exhibit "B".

Allocations for these customers were recently extended ostensibly on the basis of the amount of each customer's existing allocation and the supplemental commitments for jobs and capital investments each customer made in its existing power sale contract with the Authority. Since this time, the Authority has received additional information on the circumstances of each customer and has conferred with the customers concerning such matters as the customer's power needs, ability to sustain employment and capital investment commitments, and/or other relevant matters. In most cases, the customer has indicated that it desires to reduce its employment obligation which in most cases necessitates an adjustment to the amount of its allocation. In other cases, modifications to a customer's extended allocation and/or supplemental commitments are appropriate in order to address administrative errors or other circumstances relating to a customer's situation. The specific modifications proposed and the reasons for each modification are detailed in Exhibit "B".

RECOMMENDATION

For the reasons stated above, staff recommends that EDPAB:

- (1) Recommend to the NYPA Trustees that each of the existing 72 Allocations of RNY Power awarded to the businesses listed in Exhibit "A" be extended for a term of 7 years, to commence on the expiration of such Allocation, or at the Authority's discretion on a date to be agreed upon by the parties for a term not to exceed 7 years.
- (2) Recommend to the NYPA Trustees that, in addition to any other terms and conditions that the Authority determines in its discretion to be appropriate for the sale of the Extended Allocations, such terms and conditions include:
 - (d) provisions for effective periodic audits of the customer whose Allocation is extended for the purpose of determining contract and program compliance, and for the partial or complete withdrawal of an Allocation if the business fails to maintain mutually agreed upon commitments, including those relating to employment levels, capital investments, power usage and energy efficiency measures;
 - (e) a requirement that the customer whose Allocation is extended undertake at its own expense energy audit of its facilities at which the allocation is consumed at least once during the term of the allocation absence good cause, and provide the Authority with a copy of any such audit or, at the Authority's option, a report describing the results of such audit, and provide documentation requested by the authority relating to the implementation of any efficiency measures at the facilities; and
 - (f) an agreement by the customer whose Allocation is extended to make its facilities available for energy audits and related assessments that the authority desires to perform, if any, and provide information requested by the Authority or its designee in surveys, questionnaires and other information requests relating to energy efficiency and energy-related projects, programs and services.
- (3) Recommend that the NYPA Trustees approve the modifications/adjustments to the previously extended allocations and/or supplemental commitments for the businesses listed in Exhibit "B" for the reasons indicated in Exhibit "B".

Chairman Nicandri invited Mr. Keith Hayes, Vice President of Economic Development to present the Recharge New York Power Allocation Extensions item to the Board.

Mr. Hayes said staff is requesting that EDPAB recommend that the Authority's Trustees approve contract extensions for 72 allocations of Recharge New York power to existing customers and to recommend that the trustees approve modifications to 16 previously-approved Recharge New York extension allocations. All applications were submitted thru the State's Consolidated Funding Application (CFA) system. An extension component was added to the ReCharge New York application to allow existing customers to apply through the CFA for contract renewals.

As with new applicants, the extension applications were evaluated on a competitive basis in consideration of the 12 criteria in the Recharge legislation.

Upon motion made by Member Dennis Trainor and seconded by Member Andrew Silver, the Recharge New York Power Allocation Extensions, as recommended by staff, were approved by the Board.

The following resolution was unanimously adopted by members of the Board present.

RESOLVED, That the Economic Development Power Allocation Board (“Board”) approves that the Board of Trustees (“Trustees”) of the Power Authority of the State of New York (“Authority”) extend each of the existing 72 allocations of Recharge New York (“RNY”) Power (“Allocation” or collectively “Allocations”) awarded to the businesses listed in Exhibit “A” to the attached memorandum of the Vice President-Economic Development for a term of 7 years, based on the supplemental employment and capital investment commitments listed in Exhibit “A”, to commence (1) on the expiration of each such Allocation, or (2) at the Authority’s discretion on a date to be agreed upon by the Authority and the customer, for a term not to exceed 7 years; and be it further

RESOLVED, That the Board further approves that in addition to any other terms and conditions that the Authority determines in its discretion to be appropriate for the sale of the Allocations as extended (“Extended Allocations”), such terms and conditions include:

- (1) provisions for effective periodic audits of the customer whose Allocation is extended for the purpose of determining contract and RNY Power program compliance, and for the partial or complete withdrawal of an Extended Allocation if the customer fails to maintain mutually agreed upon commitments, including specifically commitments relating to, among other things, employment levels, power utilization, capital investments, and/or energy efficiency measures;**

- (2) a requirement that the customer whose Allocation is extended (a) undertake at its own expense an energy audit of its facilities at which the Extended Allocation would be consumed at least once during the term of the Extended Allocation absence good cause as determined by the Authority, and (b) provide the Authority with a copy of any such audit or, at the Authority's option, a report describing the results of such audit, and provide documentation requested by the authority relating to the implementation of any efficiency measures at the facilities; and
- (3) an agreement by the customer whose Allocation is extended to make its facilities available for audits and related assessments that the authority desires to perform, if any, and provide information requested by the authority or its designee in surveys, questionnaires and other information requests relating to energy efficiency and energy-related projects, programs and services; and be it further

RESOLVED, That the Board further approves that the Trustees approve modifications/adjustments to the allocations and/or supplemental commitments for jobs and capital investments for the businesses listed in Exhibit “B” to the attached memorandum of the Vice President-Economic Development for the reasons indicated in Exhibit “B”.

Economic Development Power Allocation Board
 Extension Recommendations - RNY Power Allocations for Retention Purposes (Large Businesses, Small Business, and/or NFP Corporations)

Exhibit "A"
 March 4, 2019

Retention-Based Allocations

Line	Company	City	County	Economic Development Region	IOU	Description	Current kW Amount	kW Recommendation	Job Commitments	Capital Investment Commitment (\$)	Contract Term (years)
1	Aeroflex Plainview, Inc.	Plainview	Nassau	Long Island	LIPA	Manufacturer of electronics products	600	430	160	\$625,000	(1) 7
2	Agri-Mark, Inc.	Chateaugay	Franklin	North Country	NYSEG	Manufacturer of cheese & whey products	696	696	80	\$2,500,000	7
3	Air Industries Group, Inc.	Bay Shore	Suffolk	Long Island	LIPA	Manufacturer of machined components	650	470	164	\$3,000,000	(1) 7
4	AMT Incorporated	Sharon Springs	Schoharie	Mohawk Valley	NGRID	Manufacturer of metals	60	60	7	\$300,000	7
5	Arkwin Industries, Inc.	Westbury	Nassau	Long Island	LIPA	Manufacturer of aerospace components	440	440	156	\$6,055,804	7
6	Automotive Corporation	Batavia	Genesee	Finger Lakes	NGRID	Manufacturer of automotive components	226	226	160	\$2,500,000	7
7	AV Pork Products, Inc.	Hicksville	New York	Long Island	LIPA	Distribution of pork products	170	170	252	\$2,000,000	7
8	Barton Mines Company, L.L.C.	North River	Warren	North Country	NGRID	Hard rock garnet mining	730	730	27	\$5,000,000	7
9	BASF Corporation	Tarrytown	Westchester	Mid-Hudson	CONED	Pharmaceuticals & chemical company	1,600	1,600	190	\$10,000,000	7
10	Broad Street Industrial Park, Inc.	Utica	Oneida	Mohawk Valley	NGRID	Commercial leasing company	110	110	3	\$100,000	7
11	C.R. Bard, Inc.	Queensbury	Warren	Capital District	NGRID	Manufacturer of medical devices	550	550	700	\$12,000,000	7
12	Calico Cottage, Inc.	Amityville	Suffolk	Long Island	LIPA	Manufacturer of fudge-making ingredients	136	136	65	\$1,250,000	7
13	Calspan Corporation	Niagara Falls	Niagara	Western New York	NGRID	Aerospace & transportation safety testing	90	90	40	\$200,000	7
14	Cambridge Valley Machining, Inc.	Cambridge	New York	Capital District	NGRID	Manufacturer of machined components	160	160	83	\$2,100,000	7
15	Cascades Containerboard Packaging - Schenectady Inc.	Schenectady	Schenectady	Capital District	NGRID	Manufacturer of packaging products	420	420	125	\$1,250,000	7
16	Castella Imports Inc.	Hauppauge	Suffolk	Long Island	LIPA	Warehousing of imported food products	136	136	130	\$1,000,000	7
17	Century Linen & Uniform, Inc.	Gloversville	Fulton	Mohawk Valley	NGRID	Linen & laundry supply	180	180	154	\$2,000,000	7
18	Chapin Manufacturing, Inc.	Batavia	Genesee	Finger Lakes	NGRID	Manufacturer of air compressed sprayers	816	816	165	\$3,000,000	7
19	Chobani, LLC	New Berlin	Chenango	Southern Tier	NYSEG	Manufacturer of yogurt products	6,000	6,000	752	\$25,000,000	7
20	Conax Technologies LLC	Buffalo	Erie	Western New York	NYSEG	Manufacturer of sensors & compression fittings	140	140	125	\$2,000,000	7
21	Corning Incorporated	Oneonta	Otsego	Mohawk Valley	NYSEG	Manufacturer of specialty glass & ceramics	866	866	170	\$15,000,000	7
22	Corning Incorporated	Corning	Steuben	Southern Tier	NYSEG	Manufacturer of specialty glass & ceramics	2,956	2,956	2,803	\$147,000,000	7

March 4, 2019

23	Corning Incorporated	Canton	St. Lawrence	North Country	NGRID	Manufacturer of specialty glass & ceramics	2,260	2,260	195	\$30,000,000		7
24	Corning Incorporated	Painted Post	Steuben	Southern Tier	NYSEG	Manufacturer of specialty glass & ceramics	7,090	7,090	1,898	\$200,000,000		7
25	Corning Incorporated	Painted Post	Steuben	Southern Tier	NYSEG	Manufacturer of specialty glass & ceramics	8,366	8,366	1,320	\$139,000,000		7
26	DeIorio Foods, Inc.	Frankfort	Herkimer	Central New York	NGRID	Frozen & baked food processor	340	340	175	\$5,000,000		7
27	Dresser-Rand LLC	Painted Post	Steuben	Southern Tier	NYSEG	Manufacturer of petroleum extraction equipment	810	810	71	\$8,500,000		7
28	Empire Cheese, Inc.	Cuba	Allegany	Western New York	NGRID	Cheddar cheese making operations	1,250	1,250	212	\$3,000,000		7
29	Essity Professional Hygiene North America LLC	South Glens Falls	Saratoga	Capital District	NGRID	Manufacturer of tissue products	4,710	4,710	194	\$10,000,000		7
30	Essity Professional Hygiene North America LLC	Greenwich	Washington	Capital District	NGRID	Manufacturer of tissue products	540	540	84	\$3,750,000		7
31	Essity Professional Hygiene North America LLC	Saratoga	Saratoga	Capital District	NGRID	Manufacturer of tissue products	80	80	18	\$250,000		7
32	Flagpoles, Incorporated	East Setauket	Suffolk	Long Island	LIPA	Manufacturer of poles	100	100	75	\$1,400,000		7
33	Flower City Printing, Inc.	Rochester	Monroe	Finger Lakes	RGE	Commercial printing & finishing	300	300	82	\$2,500,000		7
34	Formed Plastics, Inc.	Carle Place	Nassau	Long Island	LIPA	Manufacturer of plastic products	246	246	70	\$200,000		7
35	Fulton Group N.A., Inc.	Pulaski	Oswego	Central New York	NGRID	Manufacturer of heating equipment	370	370	255	\$5,000,000		7
36	Genpak LLC	Middletown	Orange	Mid-Hudson	ONR	Manufacturer of food packaging products	1,420	1,420	94	\$750,000		7
37	Golden Artist Colors Inc.	New Berlin	Chenango	Southern Tier	NYSEG	Manufacturer of professional grade acrylic paint	110	110	185	\$750,000		7
38	Hi-Tech Pharamcal Co., Inc.	Amityville	Suffolk	Long Island	LIPA	Manufacturer of pharmaceutical products	750	750	380	\$3,750,000		7
39	Hollingsworth & Vose Company	Greenwich	Washington	Capital District	NGRID	Manufacturer of nonwoven materials	2,250	2,250	150	\$2,000,000		7
40	HP Hood LLC	LaFargeville	Jefferson	North Country	NGRID	Manufacturer of cultured dairy projects	886	886	117	\$4,000,000		7
41	Hunts Point Cooperative Market, Inc.	New York	Bronx	New York City	CONED	Food distribution center	2,726	2,726	2,400	\$4,741,700		7
42	IEC Electronics Corp.	Newark	Wayne	Central New York	NYSEG	Manufacturer of electric wire & cable	510	510	525	\$10,000,000		7
43	IEC Electronics Corp.	Rochester	Monroe	Finger Lakes	RGE	Manufacturer of electric wire & cable	96	96	52	\$1,500,000		7
44	Kionix, Inc.	Ithaca	Tompkins	Southern Tier	NYSEG	Manufacturer of inertial sensors	440	390	97	\$5,000,000	(1)	7

45	L. & J. G. Stickley Incorporated	Manlius	Onondaga	Central New York	NGRID	Manufacturer of furniture products	910	910	625	\$5,000,000		7
46	Lehigh Cement Company LLC	Glens Falls	Warren	Capital District	NGRID	Manufacturer of cement products	4,390	4,390	94	\$8,000,000		7
47	Lockheed Martin Corporation	Owego	Tioga	Southern Tier	NYSEG	Provider of advanced technological products	3,606	3,606	2,400	\$325,000,000		7
48	Madelaine Chocolate Novelties, Inc.	Rockaway Beach	Queens	New York City	LIPA	Manufacturer of chocolate products	370	370	200	\$200,000		7
49	Manth-Brownell Inc.	Kirkville	Madison	Central New York	NGRID	Manufacturer of machined parts	450	400	120	\$1,500,000	(1)	7
50	Mayer Bros. Apple Products Inc.	Somerset	Niagara	Western New York	NGRID	Manufacturer of bottled water & juices	220	220	92	\$2,500,000		7
51	Mayer Bros. Apple Products Inc.	West Seneca	Erie	Western New York	NYSEG	Manufacturer of bottled water & juices	376	376	207	\$10,000,000		7
52	Metal Locking Service Inc.	Buffalo	Erie	Western New York	NGRID	Equipment repair & custom fabricator	50	50	8	\$200,000		7
53	New York-Presbyterian Healthcare System, Inc.	New York	New York	New York City	CONED	Hospital & healthcare services	5,000	5,000	8,500	\$400,000,000		7
54	Nucor Steel Auburn, Inc.	Auburn	Cayuga	Central New York	NYSEG	Steel recycling & manufacturing facility	10,000	10,000	283	\$25,000,000		7
55	NYU Langone Hospitals	New York	New York	New York City	CONED	Hospital & healthcare services	5,000	5,000	13,185	\$1,700,000,000		7
56	O-AT-KA Milk Products Cooperative, Incorporated	Batavia	Genesee	Finger Lakes	NGRID	Agricultural manufacturing of milk products	2,080	2,080	356	\$30,000,000		7
57	Oetiker NY, Inc.	Lancaster	Erie	Western New York	NYSEG	Manufacturer of fittings for fluid systems	100	100	185	\$5,000,000		7
58	Pace University	Pleasantville	Westchester	Mid-Hudson	CONED	Institution of higher education	330	330	380	\$17,000,000		7
59	Perrigo New York, Inc.	Bronx	Bronx	New York City	CONED	Manufacturer of pharmaceutical products	160	160	295	\$15,000,000		7
60	Pfandler, Inc.	Rochester	Monroe	Finger Lakes	RGE	Manufacturer of glass lined equipment	820	820	195	\$2,000,000		7
61	Protective Industries, Inc.	Buffalo	Erie	Western New York	NGRID	Manufacturer of plastic products	366	366	299	\$1,000,000		7
62	Robinson Home Products Inc.	Buffalo	Erie	Western New York	NGRID	Manufacturer of kitchen & dining items	76	76	39	\$50,000		7
63	S.Howes, LLC	Silver Creek	Chautauqua	Western New York	NYSEG	Manufacturer & designer of process equipment	20	14	13	\$50,000	(2)	7
64	Sabic Innovative Plastics US LLC	Selkirk	Albany	Capital District	NGRID	Manufacturer of plastic materials & resins	10,000	10,000	445	\$50,000,000		7
65	Salerno Packaging Inc.	Plattsburgh	Clinton	North Country	NYSEG	Manufacturer of plastic films & bags	656	656	40	\$1,300,000		7
66	Seneca Larkin 701, LLC	Buffalo	Erie	Western New York	NGRID	Real estate development company	210	210	11	\$5,000,000		7

67	SI Group, Inc.	Rotterdam Junction	Schenectady	Capital District	NGRID	Manufacturer of electrical insulation	1,850	1,850	148	\$27,000,000		7
68	The Rosalind and Joseph Gurwin Jewish Geriatric Center of Long Island, Inc.	Commack	Suffolk	Long Island	LIPA	Healthcare & rehabilitation services	166	166	663	\$3,500,000		7
69	Turnkey Internet, Inc.	Latham	Albany	Capital District	NGRID	Data center & cloud computing provider	640	640	15	\$100,000		7
70	Ultralife Corporation	Newark	Wayne	Finger Lakes	NYSEG	Manufacturer of battery products	360	360	228	\$20,000,000		7
71	Ward Pine Mill, Inc.	Jay	Essex	North Country	NYSEG	Saw mill & forest products	416	416	35	\$1,200,000		7
72	Zweigle's, Inc.	Rochester	Monroe	Finger Lakes	RGE	Manufacturer of hot dogs & sausages	216	216	48	\$1,000,000		7

Totals

102,220	101,764	44,269	\$3,341,572,504
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- (1) The customer is being recommended for an RNY Power extension recommendation at a decreased kW amount due to their reduced level of extension jobs committed as compared to their current contractual employment commitment.
 (2) The customer requested an RNY Power extension recommendation at a lower kW amount as compared to their current RNY award.

Economic Development Power Allocation Board
 Modifications to Extension Recommendations - RNY Power Allocations for Retention Purposes (Large Businesses, Small Business, and/or NFP Corporations)

Exhibit "B"
 March 4, 2019

Retention-Based Allocations

Line	Company	City	County	Economic Development Region	IOU	Description	Final kW Recommendation	Final Job Commitments	Final Capital Investment Commitment (\$)		Contract Term (years)
1	Allied Frozen Storage, Inc.	Cheektowaga	Erie	Western New York	NGRID	Frozen food storage facility	230	31	\$1,000,000	(1)	7
2	Angion Biomedica Corp.	Uniondale	Nassau	Long Island	LIPA	Research and development lab	60	7	\$2,500,000	(2)	7
3	BorgWarner Morse TEC LLC	Ithaca	Tompkins	Southern Tier	LIPA	Manufacturer of automotive components	3,500	1,100	\$76,200,000	(3)	7
4	Bronx-Lebanon Hospital Center	Bronx	Bronx	New York City	CONED	Hospital & healthcare center	2,146	3,778	\$11,291,671	(4)	7
5	Cliffstar LLC	Dunkirk	Chautauqua	Western New York	NGRID	Manufacturer of beverage products	970	400	\$10,000,000	(5)	7
6	ConMed Corporation	Utica	Oneida	Mohawk Valley	NGRID	Manufacturer of medical equipment	1,390	556	\$4,000,000	(6)	7
7	Hebeler Corporation	Tonawanda	Erie	Western New York	NGRID	Manufacturer of turbine equipment	180	100	\$1,000,000	(7)	7
8	Imerys Wollastonite USA, LLC	Willsboro	Essex	North Country	NYSEG	Production of minerals	1,080	70	\$6,000,000	(8)	7
9	John Hassall, LLC	Westbury	Nassau	Long Island	LIPA	Manufacturer of fasteners	220	55	\$2,200,000	(9)	7
10	Lydall Performance Materials, Inc.	Green Island	Albany	Capital District	NGRID	Manufacturer of insulation & filtration materials	1,330	85	\$3,000,000	(10)	7
11	Mohawk Ltd.	Chadwicks	Oneida	Mohawk Valley	NGRID	Electronic repairs & calibration services	40	46	\$25,000	(11)	7
12	Pivot Punch Corporation	Lockport	Niagara	Western New York	NGRID	Manufacturer of precision tools	160	64	\$1,000,000	(12)	7
13	Qubica AMF Worldwide, LLC	Lowville	Lewis	North Country	NGRID	Manufacturer of bowling pins	450	80	\$750,000	(13)	7
14	Schneider Packaging Equipment Company, Inc.	Brewerton	Onondaga	Central New York	NGRID	Manufacturer of packaging machinery	110	125	\$250,000	(14)	7
15	Specialized Packaging Radisson LLC	Baldwinsville	Onondaga	Central New York	NGRID	Manufacturer of folding cartons	1,350	272	\$4,500,000	(15)	7
16	U.S. Nonwovens Corp.	Brentwood	Suffolk	Long Island	LIPA	Manufacturer of personal care products	166	284	\$3,500,000	(16)	7

(1) Since its existing allocation was conditionally extended, Allied Frozen Storage, Inc. has asked to reduce its employment commitment from 36 to 31 jobs. Therefore, staff is recommending a reduction in its Extended Allocation from 240 kW to 230 kW to reflect a revised employment commitment of 31 jobs.

(2) Since its existing allocation was conditionally extended, Angion Biomedica Corp. has asked to reduce its employment commitment from 17 to 7 jobs. Therefore, staff is recommending a reduction in its Extended Allocation from 120 kW to 60 kW to reflect a revised employment commitment of 7 jobs.

(3) Since its existing allocation was conditionally extended, BorgWarner Morse TEC LLC has indicated that it will reduce its employment commitment from 1,200 to 1,100 jobs. Therefore, staff is recommending a reduction in this applicant's employment commitment to 1,100 jobs in connection with its Extended Allocation of 3,500 kW.

(4) Due to the configuration of its business campus, Bronx-Lebanon Hospital Center submitted multiple applications for an extension of one existing RNY Power allocation in the amount of 2,146 kW. As a result, each application was initially approved, potentially leading to the erroneous conclusion that the company has been approved for more than one RNY Power allocation with multiple supplemental commitments for jobs and capital investments. Staff asks that the Board recommend to the NYPA Trustees that a single RNY Power allocation in the amount of 2,146 kW be extended for this business with an employment commitment of 3,778 jobs and capital investment commitment of \$11,291,671.

(5) Since its existing allocation was conditionally extended, Cliffstar LLC has asked to reduce its employment commitment from 460 to 400 jobs. Therefore, staff is recommending a reduction in this company's Extended Allocation from 1,000 kW to 970 kW to reflect a revised employment commitment of 400 jobs.

(6) Since its existing allocation was conditionally extended, ConMed Corporation has asked to reduce its employment commitment from 645 to 556 jobs. Therefore, staff is asking the Board to recommend a reduction in its Extended Allocation from 1,440 kW to 1,390 kW to reflect a revised employment commitment of 556 jobs.

(7) Since its existing allocation was conditionally extended, Hebeler Corporation has asked to reduce its employment commitment from 115 to 100 jobs. Therefore, staff is recommending a reduction in its Extended Allocation from 186 kW to 180 kW to reflect a revised employment commitment of 100 jobs.

(8) Since its existing allocation was conditionally extended, Imerys Wollastonite USA, LLC has asked to reduce its employment commitment from 104 to 70 jobs. Therefore, staff is recommending a reduction in its Extended Allocation from 1,400 kW to 1,080 kW to reflect a revised employment commitment of 70 jobs.

- (9) Since its existing allocation was conditionally extended, John Hassall, LLC has asked to reduce its employment commitment from 94 to 55 jobs. Therefore, staff is recommending a reduction in the company's Extended Allocation from 320 kW to 220 kW to reflect a revised employment commitment of 55 jobs.
- (10) Since its existing allocation was conditionally extended, Lydall Performance Materials, Inc. has asked to reduce its employment commitment from 95 to 85 jobs. Therefore, staff is recommending a reduction in the company's Extended Allocation from 1,340 kW to 1,330 kW to reflect a revised employment commitment of 85 jobs.
- (11) Since its existing allocation was conditionally extended, Mohawk Ltd. has asked to reduce its employment commitment from 53 to 46 jobs. Therefore, staff is recommending a reduction in the company's Extended Allocation from 46 kW to 40 kW to reflect a revised employment commitment of 46 jobs.
- (12) Since its existing allocation was conditionally extended, Pivot Punch Corporation has asked to reduce its employment commitment from 78 to 64 jobs. Therefore, staff is recommending a reduction in its Extended Allocation from 176 kW to 160 kW to reflect a revised employment commitment of 64 jobs.
- (13) Since its existing allocation was conditionally extended, Qubica AMF Worldwide, LLC has asked to reduce its employment commitment from 94 to 80 jobs. Therefore, staff is recommending a reduction in its Extended Allocation from 470 kW to 450 kW to reflect a revised employment commitment of 80 jobs.
- (14) Since its existing allocation was conditionally extended, Schneider Packaging Equipment Company, Inc. has asked to reduce its employment commitment from 151 to 125 jobs. Therefore, staff is recommending a reduction in its Extended Allocation from 120 kW to 110 kW to reflect a revised employment commitment of 125 jobs.
- (15) Specialized Packaging Radisson LLC was conditionally approved for an extension of its existing RNY Power allocation of 600 kW. However, the employment commitment that was paired with this Extended Allocation was 235 jobs instead of 37 jobs. In addition, a separate RNY Power allocation in the amount of 750 kW, associated with an employment commitment of 235 jobs and a capital investment commitment of \$2,500,000 was transferred to this company, and is ripe for extension, and the company would like these two allocations merged into a single extended allocation. In order to address these issues in an efficient manner, staff asks the Board to recommend to the NYPA Trustees that the company's two allocations be merged into a single, extended allocation totaling 1,350 kW, and that employment and capital investment commitments associated with this single RNY Power allocation be set at 272 jobs and \$4,500,000, respectively.
- (16) U.S. Nonwovens Corp. was previously approved for an Extended Allocation. Due to a processing error, the amount of the allocation approved was 56 kW instead of 166 kW. Therefore, staff is recommending that the amount of the Extended Allocation be revised to 166 kW and that the company's employment commitment be set at 284 jobs.
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EXHIBIT C
(Statutory Criteria – RNY Power Program)

- the significance of the cost of electricity to the applicant's overall cost of doing business, and the impact that a Recharge New York power allocation will have on the applicant's operating costs;
- the extent to which a Recharge New York power allocation will result in new capital investment in the state by the applicant;
- the extent to which a Recharge New York power allocation is consistent with any regional economic development council strategies and priorities;
- the type and cost of buildings, equipment and facilities to be constructed, enlarged or installed if the applicant were to receive an allocation;
- the applicant's payroll, salaries, benefits and number of jobs at the facility for which a Recharge New York power allocation is requested;
- the number of jobs that will be created or retained within the state in relation to the requested Recharge New York power allocation, and the extent to which the applicant will agree to commit to creating or retaining such jobs as a condition to receiving a Recharge New York power allocation;
- whether the applicant, due to the cost of electricity, is at risk of closing or curtailing facilities or operations in the state, relocating facilities or operations out of the state, or losing a significant number of jobs in the state, in the absence of a Recharge New York power allocation;
- the significance of the applicant's facility that would receive the Recharge New York power allocation to the economy of the area in which such facility is located;
- the extent to which the applicant has invested in energy efficiency measures, will agree to participate in or perform energy audits of its facilities, will agree to participate in energy efficiency programs of the authority, or will commit to implement or otherwise make tangible investments in energy efficiency measures as a condition to receiving a Recharge New York power allocation;
- whether the applicant receives a hydroelectric power allocation or benefits supported by the sale of hydroelectric power under another program administered in whole or in part by the New York Power Authority;
- the extent to which a Recharge New York power allocation will result in an advantage for an applicant in relation to the applicant's competitors within the state; and
- in addition to the foregoing criteria, in the case of a not-for-profit corporation, whether the applicant provides critical services or substantial benefits to the local community in which the facility for which the Recharge New York power allocation is requested is located.

5. Transfer of RNY Power Allocations

SUMMARY

The Economic Development Power Allocation Board (“Board”) is requested to approve the transfer of the Recharge New York (“RNY”) Power allocations listed below, subject to the conditions discussed in this memorandum:

1. Transfer of a 2,070 kilowatt (“kW”) Recharge New York (“RNY”) Power allocation awarded to Cascades New York, Inc. (“CNY”) for use at its 510 South Main Street, Mechanicville, New York location to Cascades Holding US Inc. (“CHUS”) in order to address corporate organizational changes.
2. Transfer of a 2,990 kW RNY Power allocation awarded to Norampac Industries, Inc. (“Norampac”) for use at its facilities located at 4001 Packard Road in Niagara Falls, New York to CHUS in order to address corporate organizational changes.

The Board has previously approved transfers of RNY Power allocations in similar circumstances. If the Board approves the requested transfers, the Trustees of the New York Power Authority (“NYPA”) will also be requested to approve the transfers.

DISCUSSION

The following discussion describes the facts relating to the recommended transfers.

1) Cascades New York, Inc.

CNY was awarded a 2,070 kW RNY Power allocation for use at its facilities at 510 South Main Street, Mechanicville, New York, where the company operates as Cascades Tissue Group – Mechanicville, a division of CNY. This facility hosts a paper machine business, where the company produces packaging and tissue products comprised mainly of recycled materials. The company merged into its affiliate, CHUS and the Mechanicville location is now operated as Cascades Tissue Group – Mechanicville, a division of CHUS. In light of the merger, the companies have asked that the 2,070 kW RNY Power allocation be transferred to CHUS. The merger will not result in changes to operations at the Mechanicville facility, and CHUS has indicated that will honor all terms and commitments made by CNY under its RNY Power sale agreement with NYPA in the event that the transfer is approved.

2) Norampac Industries Inc.

Norampac has a 2,990 kW RNY Power allocation for use at its facility in Niagara Falls, New York. This facility manufactures corrugated medium from new and recycled fibers. Like CNY, Norampac merged into CHUS, also an affiliate, and this location is now operated as Cascades Containerboard Packaging – Niagara Falls, a division of CHUS. In light of the merger, the companies have asked that the 2,990 kW RNY Power allocation be transferred to CHUS. The merger will not result in changes to operations at the facility, and CHUS has indicated it will honor all terms and commitments made by Norampac under its RNY Power sale agreement with NYPA in the event that the transfer is approved.

RECOMMENDATION

Staff recommends that the Board approve the transfers discussed above, subject to the following conditions: (1) approval of the transfer of each RNY Power allocation by NYPA; (2) there be no material reductions in the base employment levels or capital investment commitments associated with the allocations that would be transferred; and (3) the transfers are addressed in contract documents containing such terms and conditions determined by the Authority to be appropriate to effectuate each transfer.

Chair Nicandri invited Mr. Keith Hayes, Vice President of Economic Development, to present the Transfer of Recharge New York Power Allocations to the Board.

Mr. Hayes said staff is requesting that EDPAB recommend that the Authority's Trustees approve the transfer of Recharge New York power allocations for two customers, each of whom are experiencing business changes necessitating such transfers.

Upon motion made by Member Dennis Trainor and seconded by Member Andrew Silver, the Transfer of Recharge New York Power Allocations, as recommended by staff, was approved by the Board.

The following resolution was unanimously adopted by members of the Board.

RESOLVED, That the transfer of the 2,070 kilowatt (“kW”) Recharge New York (“RNY”) Power allocation awarded to Cascades New York Inc. for its use at its facility at 510 South Main Street, Mechanicville, New York, to Cascades Holding US Inc., for use at the same location, as described in the foregoing memorandum (“Memorandum”) be, and hereby is, approved subject to the following conditions: (1) approval of the transfer by the New York Power Authority (“NYPA”); (2) there be no material reduction in the base employment level or capital investment commitment due to the transfer as provided for above; and (3) the transfer is addressed in contract documents containing such terms and conditions determined by the NYPA to be appropriate to effectuate the transfer; and be it further

RESOLVED, That the transfer of the 2,990 kW RNY Power allocation awarded to Norampac Industries, Inc. for its use at its facility at 4001 Packard Road in Niagara Falls, New York, to Cascades Holding US Inc., for use at the same location, as described in the foregoing Memorandum be, and hereby is, approved subject to the following conditions: (1) approval of the transfer by the Authority; (2) there be no material reduction in the base employment level or capital investment commitment due to the transfer as provided for above; and (3) the transfer is addressed in contract documents containing such terms and conditions determined by the Authority to be appropriate to effectuate the transfer.

Other Business

No other business to report.

6. Next Meeting

Chair Nicandri said that the next meeting of the Board would be held on Monday, May 20, 2019 at 10:00 a.m. via videoconference.

Closing

Upon motion made by Member Dennis Trainor and seconded by Member Andrew Silver, the meeting was adjourned by Chair Nicandri at approximately 10:15 a.m.