

2021 NYPA -Israel Smart Energy Challenge Q&A Log

Q #	Question	Answer
1	1- what technology maturity level , TRL, would NYPA consider as a successful candidate technology solution?	Please refer to the website for a discussion of TRL and other considerations
2	Can you please provide a copy of the slidedeck, and if possible, the webinar too?	A copy of the webcast presentation will be posted to the NYPA & Israel Smart Energy Challenge webpage (https://www.nypa.gov/innovation/rd-insights/nypa-israel-smart-energy-challenge) later this week.
3	Can you provide us opportunity to attend this webinar. We are trying to collaborate with some Israel based companies in this space.	The webinar was recorded and will be posted on the website.
4	Can you please provide a direct link to the webinar	The link is on the website as of Feb 10
5	How many proposals can be submitted	There is no limit on the number of proposals that can be submitted
6	How many proposals can be submitted on the behalf of a company (if applicable)	There is no limit on the number of proposals a company can submit
7	How many projects will be awarded?	NYPA expects to make at least one award, however reserves the right to make multiple awards or no awards.
8	What is the deadline for the application?	Please refer to the website
9	What happens after submitting the form?	Please refer to the website
10	Will the ISEA be privy to evaluating proposal?	The ISEA is a partner on the Challenge and will have access to all proposals submitted. Accordingly, confidential information, trade secrets, proprietary materials or other information, the disclosure of which would cause a substantial injury to the competitive position of your organization must be clearly marked and identified as such in your Proposal, it being understood that marking or otherwise identifying any submitted documents will not guarantee protection against disclosure.
11	What are the rules of setting up a budget that would be split between services, software and hardware? How much may be allocated to each cost category?	Individual budget allocations within an award contract will be determined through discussions with finalists.
12	Regards Microgrid technology, is there interest in receiving proposals for digital twin and design and operations simulation and optimization modelling technology in this field?	Please refer to the website for an overview of the technology solutions that this initiative is targeting.
13	Clarify if NYPA will fund the winners of the challenge? Meaning, will the winners of the challenge receive payment for the pilot?	NYPA will determine the funding options to be provided during the final evaluation and negotiation stage with the successful Awardee(s).
14	Can the company be a US Company with an office in Israel? Or does the company need to be an Israeli company?	The Challenge is open to all companies with headquarters located in the State of Israel.

15	Please elaborate on the Consolidated financial statement that is needed for the application.	The consolidated financial statement as requested in the Application (item 8) are the financial statements (e.g., balance sheet, income and cashflow) demonstrating the financial health of the company and the ability to start and complete a pilot project/solution as proposed.
16	What IT systems are operational in NYPA, that may be relevant later to be integrated to the innovative solutions (of SHM, Condition assessment, UAV, IOT, MACHINE LEARNING AI)	Proposals should be provided without regard to which IT systems are operational at NYPA. IT systems to be used in the pilot should be identified in the proposal.
17	How would you like to receive the pilot project plan? – as attached file?	All information regarding the pilot should be included in the application; either directly or as an attachment.
18	How would you like to receive the business scope, budget plan? as external file?	All information submitted at this time should be included in the proposal application; either directly or as an attachment.
19	Can we apply with a completed financial statement from a previous year if our most recent statement is still in preparation?	The consolidated financial statement as requested in the Application (item 8) are the financial statements (e.g., balance sheet, income and cashflow) demonstrating the financial health of the company and the ability to start and complete a pilot project/solution as proposed. Please provide your most recently available financial statement.