

# President & Chief Executive Officer Report

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**Gil Quiniones**

**January 23, 2013**

Board of Trustees Meeting

# Balanced scorecard for Q4 2012

GOAL		CORPORATE MEASURE	YTD TARGET	YTD ACTUAL	STATUS		
					Oct	Nov	Dec
Mission Goals	Economic Development	<b>Jobs per MW Allocated (ratio)</b> (Measure in redesign)	N/A				
	Energy Services	<b>MMBTU's Saved</b>	400	<b>407.5</b>			
		<b>Energy Efficiency Investment In State Facilities</b> (\$ Millions)	80	<b>116.5</b>			
Energy Infrastructure	<b>Energy Highway</b> (% Milestones)	100	<b>100</b>				
Stewardship Goals	Financial Management	<b>O&amp;M Budget Performance</b> (\$ Millions )	370.9	<b>364.2*</b>			
		<b>Debt Coverage Ratio</b> (Ratio)	2.5	<b>2.85</b>			
	Maintain Infrastructure	<b>Generation Market Readiness</b> (%)	99.4	<b>99.7</b>			
		<b>Transmission System Reliability</b> (%)	96.56	<b>97.64</b>			
	Workforce Management	<b>Retention</b> (# of Touchpoints)	475	<b>500</b>			
		<b>Training</b> (% Milestones)	100	<b>100</b>			
Accountability Goals	Safety Leadership	<b>Recordable Incidence Rate</b> (Index; 12 - month rolling average)	1.00	<b>1.85</b>			
	Environmental Responsibility	<b>Environmental Incidents</b> (Units)	29	<b>35</b>			
	Enterprise Risk	<b>Enterprise Wide Risk Management</b> (% Milestones)	100	<b>100</b>			
	Compliance	<b>Compliance Reporting</b> (% Milestones)	100	<b>100</b>			
		<b>Compliance Training</b> (% Milestones)	100	<b>100</b>			

\*Preliminary results

# 2012 year-end summary *as of 1/11/13*

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CORPORATE MEASURE	2012 YEAR-END TARGET	2012 YEAR-END ACTUAL
<b>Financial</b>		
<b>Net Income</b> (\$ Millions )	<b>167</b>	<b>175.2*</b>
<b>Operations &amp; Maintenance Budget</b> (\$ Millions )	<b>370.9</b>	<b>364.2*</b>
<b>Bond Ratings:</b>		
<b>Fitch</b>	<b>AA</b>	<b>AA</b>
<b>Standard and Poor</b>	<b>AA-</b>	<b>AA-</b>
<b>Moody's</b>	<b>Aa2</b>	<b>Aa2</b>
<b>Operational</b>		
<b>Transmission System Reliability</b> (%)	<b>96.56</b>	<b>97.64</b>
<b>Generation Market Readiness</b> (%)	<b>99.4</b>	<b>99.7</b>

\*Preliminary results

# 2012 Accomplishments

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- 2012 Operations & Maintenance: *\$7 million under budget*
- 2012 Capital Expenditures on Infrastructure: *\$124 million*
- 2012 Capital Expenditures on Energy Efficiency: *\$260 million invested, over 4,700 MW in demand reduction*
- St. Lawrence Life Extension and Modernization Project: *final unit returned to service, completed on time and under budget*
- Initiated \$726 million Transmission Life Extension & Modernization

# Key Initiatives 2012

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- **Diversity NYPA**  
Generating Excellence through Diversity and Inclusiveness
  
- **Environmental Justice**  
Generating Energy and Environmental Equality
  
- **Sustainability**
  - Environmental Stewardship
  - Social Equity
  - Economic Prosperity



# Key Initiatives 2012

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- ReCharge NY
  - Awarded 692 Recharge NY Allocations contracts for over 730 MW supporting tens of thousands of NY jobs and billions in capital investment commitments



- New York Energy Highway
  - Issued Blueprint as part of Task Force



- Clean Energy
  - Anaerobic Digester Gas to Electricity program with NYSERDA
  - Build Smart NY
  - Solar Market Acceleration Program
  - Energy Efficiency Market Acceleration Program

**BUILD SMART NY**