

APPLICATION SUMMARY
Preservation Power

Company: Upstate Niagara Cooperative, Inc.

Location: North Lawrence

County: St. Lawrence

IOU: National Grid

Business Activity: Dairy product manufacturing

Project Description: Purchase of a dairy processing plant that recently closed and investment in 2 new high-speed production lines. The plan is to invest \$11 million total and be fully operable and producing yogurt products in September 2011. The 121,000 square feet facility has 2 existing production lines that will be put back in-service and 2 new high-speed lines will be purchased and installed.

Existing Allocation(s): None (Company currently receives EP and PFJ at its WNY facilities)

Power Request: 3,000 kW

Power Recommended: 3,000 kW

Job Commitment:

Existing:	0 jobs
New:	80 jobs

New Jobs/Power Ratio: 26.7 jobs/MW

New Jobs - Avg. Wage and Benefits: \$57,000

Capital Investment: \$11.0 million

Capital Investment/MW: \$3.7 million/ MW

Other ED Incentives: Working with ESD and St. Lawrence IDA to secure incentives

Summary: Upstate Niagara Cooperative is a dairy processing and manufacturing company owned by 375 New York State dairy farmers. The plan is to purchase the recently closed North Lawrence Dairy facility, restart the plant, and investing in 2 new high-speed production lines. The plant would produce yogurt products using milk sourced 100% from New York State. Upstate Niagara would quickly rehire 60 people in the first year and 20 more within 3 years. An allocation of hydropower would enable the company to return the facility to productive use and make this NYS location competitive compared to investing in a facility nearer to its regional markets.