

July 22, 2013

**MEMORANDUM TO THE MEMBERS OF THE BOARD**

**SUBJECT: Power Allocations Under the Recharge New York Program**

**SUMMARY**

The Economic Development Power Allocation Board (“EDPAB” or “Board”) is requested to:

1. recommend that the New York Power Authority (“Authority”) Trustees (“Trustees”) approve allocations of Recharge New York (“RNY”) Power available for “retention” purposes to the businesses listed in Exhibit “A;”
2. recommend that the New York Power Authority (“Authority”) Trustees (“Trustees”) approve allocations of RNY Power available for “expansion” purposes to the businesses listed in Exhibit “B;”
3. determine that the businesses identified in Exhibit “C” are ineligible to receive an RNY Power allocation;
4. determine that the applications by the businesses listed in Exhibit “D” are not recommended or not considered for an allocation of RNY Power;
5. approve the transfer of the RNY Power allocation identified in Exhibit “E;” and
6. approve the withdrawal of two RNY Power allocations identified in Exhibit “F.”

**BACKGROUND**

On April 14, 2011, Governor Andrew M. Cuomo signed into law the RNY Power Program as part of Chapter 60 (Part CC) of the Laws of 2011 (“Chapter 60”). The program makes available 910 megawatts (“MW”) of “RNY Power,” 50% of which will be provided by the Authority’s hydropower resources and 50% of which will be procured by the Authority from other sources. RNY Power contracts can be for a term of up to seven years in exchange for job and capital investment commitments.

RNY Power is available to businesses and not-for-profit corporations for job retention and business expansion and attraction purposes. Specifically, Chapter 60 provides that at least 350 MW of RNY Power shall be dedicated to facilities in the service territories served by the New York State Electric and Gas, National Grid and Rochester Gas and Electric utility companies; at least 200 MW of RNY Power shall be dedicated to the purpose of attracting new

businesses and encouraging expansion of existing businesses statewide; and up to 100 MW shall be dedicated for eligible not-for-profit corporations and eligible small businesses statewide.

Under the statute, “eligible applicant” is defined to mean an eligible business, eligible small business, or eligible not-for-profit corporation, however, an eligible applicant shall not include retail businesses as defined by EDPAB, including, without limitation, sports venues, gaming or entertainment-related establishments or places of overnight accommodations. At its meeting on April 24, 2012, EDPAB defined a retail business as a business that is primarily used in making retail sales of goods or services to customers who personally visit such facilities to obtain goods or services, consistent with the rules previously promulgated by EDPAB for implementation of the Authority’s Economic Development Power program.

Prior to entering into a contract with an eligible applicant for the sale of RNY Power, and prior to the provision of electric service relating to a RNY Power allocation, the Authority must offer each eligible applicant that has received an award of RNY Power the option to decline to purchase the RNY Market Power component of such award. If the applicant declines to purchase the RNY Market Power component from the Authority, the Authority has no responsibility for supplying RNY Market Power component of the award.

As part of Governor Andrew M. Cuomo’s initiative to foster business activity and streamline economic development, applications for all statewide economic development programs, including the RNY Power Program, have been incorporated into a single on-line Consolidated Funding Application (“CFA”) marking a fundamental shift in how State economic development resources are marketed and allocated. Beginning in September 2011, the CFA was available to applicants. The CFA continues to serve as an efficient and effective tool to streamline and expedite the State’s efforts to generate sustainable economic growth and employment opportunities. All applications that are considered for an RNY Power allocation are submitted through the CFA process.

The basic application for the RNY Power Program was approved by EDPAB at its meeting on September 26, 2011. Staff has gained valuable and practical experience through each evaluation period and as a result implemented question modifications to improve the efficiency of the application. The revised application includes changes to simplify and clarify questions, particularly to help reduce potential double counting of jobs and/or capital investment figures. Applications for RNY Power are subject to a competitive evaluation process and are evaluated based on the following criteria set forth in the statutes providing for the RNY Power Program (the “RNY Statutes”):

“(i) the significance of the cost of electricity to the applicant's overall cost of doing business, and the impact that a recharge New York power allocation will have on the applicant's operating costs;

(ii) the extent to which a recharge New York power allocation will result in new capital investment in the state by the applicant;

- (iii) the extent to which a recharge New York power allocation is consistent with any regional economic development council strategies and priorities;
- (iv) the type and cost of buildings, equipment and facilities to be constructed, enlarged or installed if the applicant were to receive an allocation;
- (v) the applicant's payroll, salaries, benefits and number of jobs at the facility for which a recharge New York power allocation is requested;
- (vi) the number of jobs that will be created or retained within the state in relation to the requested recharge New York power allocation, and the extent to which the applicant will agree to commit to creating or retaining such jobs as a condition to receiving a recharge New York power allocation;
- (vii) whether the applicant, due to the cost of electricity, is at risk of closing or curtailing facilities or operations in the state, relocating facilities or operations out of the state, or losing a significant number of jobs in the state, in the absence of a recharge New York power allocation;
- (viii) the significance of the applicant's facility that would receive the recharge New York power allocation to the economy of the area in which such facility is located;
- (ix) the extent to which the applicant has invested in energy efficiency measures, will agree to participate in or perform energy audits of its facilities, will agree to participate in energy efficiency programs of the authority, or will commit to implement or otherwise make tangible investments in energy efficiency measures as a condition to receiving a recharge New York power allocation;
- (x) whether the applicant receives a hydroelectric power allocation or benefits supported by the sale of hydroelectric power under another program administered in whole or in part by the authority;
- (xi) the extent to which a recharge New York power allocation will result in an advantage for an applicant in relation to the applicant's competitors within the state; and
- (xii) in addition to the foregoing criteria, in the case of a not-for-profit corporation, whether the applicant provides critical services or substantial benefits to the local community in which the facility for which the allocation is requested is located."

Based on the evaluation of these criteria, the applications were scored and ranked. Evaluations also considered scores provided by the relevant Regional Economic Development Council under the third and eighth criteria.

In arriving at recommendations for RNY Power for EDPAB's consideration, staff, among other things, attempted to maximize the economic benefits of low cost NYPA hydropower, the

critical state asset at the core of the RNY Power Program, while attempting to ensure that each recipient receives a meaningful RNY Power allocation.

Business applicants with relatively high scores were recommended for allocations of retention RNY Power of 50% of the requested amount or average historic demand, whichever was lower. These allocations were capped at 10 MW for any recommended allocation. Not-for-profit corporation applicants that scored relatively high were recommended for allocations of 33% of the requested amount or average historic demand, whichever was lower. These allocations were capped at 5 MW. Applicants currently receiving hydropower allocations under other Authority power programs were recommended for allocations of RNY Power of 25% of the requested amount, subject to the caps as stated above.

RNY Power allocations have been awarded by EDPAB and the Trustees on five prior occasions – in April, June, September and December of 2012, and March of this year. There is currently 18.4 MW of unallocated RNY Power of the 710 MW available for business “retention” purposes. Of that 710 MW retention block, 100 MW was set aside for not-for-profit corporations and small businesses, of which 4.3 MW is available to allocate to such entities. Lastly, there is 152.1 MW of unallocated RNY Power of the 200 MW available for business “expansion” purposes. These figures include allocations that were awarded, modified, declined, and withdrawn prior to today’s recommendations.

## DISCUSSION

### 1. Retention-Based RNY Power Allocations – Action Item

The Board is asked to address applications submitted via the CFA process for RNY Power retention-based allocations. Consistent with the evaluation process as described above, EDPAB is requested to award RNY Power retention allocations to the businesses listed in Exhibit “A.” Each business has stated a willingness to create or retain jobs in New York State. Additionally, these applicants will be committing to capital investments in exchange for the recommended RNY Power allocations.

The RNY Power “retention” allocations identified in Exhibit “A” are each recommended for a term of seven years. An allocation recommended by EDPAB qualifies the subject applicant to enter into a contract with the Authority for the purchase of the RNY Power. The Authority’s standard RNY Power contract template, approved by the Trustees at their March 27, 2012 meeting, contains provisions addressing such things as effective periodic audits of the recipient of an allocation for the purpose of determining contract and program compliance, and for the partial or complete withdrawal of an allocation if the recipient fails to maintain mutually agreed upon commitments, relating to among other things, employment levels, power utilization, and capital investments. In addition, there is a requirement that a recipient of an allocation perform an energy efficiency audit at its facility not less than once during the first five years of the term of the allocation.

As noted in Exhibit “A”, some of these applicants are also being recommended for expansion-based allocations, having satisfied the criteria for both components of the RNY Power Program.

## 2. Expansion-Based RNY Power Allocations– Action Item

The Board is asked to address applications submitted for RNY Power expansion-based allocations via the CFA process which request allocations from the 200 MW block of RNY Power dedicated by statute for for-profit businesses that propose to expand existing businesses or create new business in the State. These applications sought a RNY Power allocation for either (i) expansion only, in the case of a new business or facility, or (ii) expansion *and* retention, in the case of an existing business. EDPAB is requested to approve RNY Power expansion-based allocations for the businesses listed in Exhibit “B”. Each such allocation would be for a term of seven years.

As with the evaluation process used for the retention recommendations described above, applications for the expansion-based RNY Power were scored based on the statutory criteria, albeit with a focus on information regarding each applicants’ specific project to expand or create their new facility or business (*e.g.*, the expansion project’s cost, associated job creation, and new electric load due to the expansion).

The respective amounts of the expansion-related allocations listed in Exhibit “B” are largely intended to provide approximately 70% of the individual expansion projects’ estimated new electric load. Because these projects have estimated new electric load amounts, and to ensure that an applicant’s overestimation of the amount needed would not cause that applicant to receive a higher proportion of RNY Power to new load, the allocations in Exhibit “B” are recommended based on an “up to” amount basis. Each of these applicants would be required to, among other commitments, add the new electric load as stated in its application, and would be allowed to use up to the amount of their RNY Power allocation in the same proportion of the RNY Power allocation to requested load as stated in Exhibit “B.” The contracts for these allocations would also contain the standard provisions previously summarized in the last paragraph of Section 1 above.

## 3. Ineligibility Determination – Action item

In the process of reviewing the current round of applications for RNY Power, there were three applications by businesses that fit within the definition of a retail business as established by EDPAB. Staff recommends that the Board determine these applicants, listed on Exhibit “C,” to be ineligible for an RNY Power allocation for this reason.

## 4. Applications Not Recommended or Not Considered – Action item

As indicated on Exhibit “D”, staff recommends that the Board not recommend allocations to two applications for an expansion-based RNY Power allocation, and further requests the

Board to not consider the other applications for an RNY Power allocation as described in Exhibit “D”.

The applications that are not recommended for an expansion-based RNY Power allocation propose projects that do not result in direct job growth, therefore do not meet the job creation requirement set internally by the Authority for RNY Expansion Power allocations. However, both companies are being recommended for a retention allocation.

Staff recommends that EDPAB not consider the other applications listed on Exhibit “D” for one or more of the following reasons: (i) the application was withdrawn; (ii) the application was not sufficiently complete to permit evaluation and/or applicants were unresponsive to requests from Authority staff for more information necessary to fully evaluate the applications; and in the case of expansion-based requests for RNY Power, the applicant had proposed projects that were too premature to enable the applicant to make commitments necessary for an allocation of RNY Power.

5. Transfer of RNY Power – Action Item

EDPAB is requested to approve and recommend a transfer of a RNY Power allocation due to a corporate restructuring and name change. The transfer is described in Exhibit “E”. The new company will agree to the job and capital investment commitments of the original applicant. The Board has previously authorized transfers of RNY Power and other Authority power products like Economic Development Power in similar circumstances.

6. Request to Withdraw Allocations – Action Item

Staff recommends that EDPAB approve and recommend the withdrawal by the Authority of two RNY Power allocations previously approved and recommended by the Board and awarded by the Authority. Upon the receipt of additional information, staff determined that one applicant (Hopshire Farms) was proposing a project that fell within the definition of retail business, and therefore was ineligible to receive RNY Power. The second allocation was made to Hunts Point Cooperative Market. However, it was subsequently determined that Hunts Point was already receiving Authority power through the Authority’s governmental service contract with New York City. These two awards are described in Exhibit “F”. Accordingly, the Board is requested to approve and recommend the withdrawal of RNY Power awards previously made to the two businesses listed on Exhibit “F”.

7. Allocations Declined by Applicants– Informational Item

For various reasons, eighteen applicants have declined to accept all or part of the RNY Power allocations awarded to them, adding to the twenty-six applicants reported last year at the December 18, 2012, Trustee meeting. These applicants are listed on Exhibit “F”. No action by the Board is required on these applications.

8. Customers by Industry Classification – Informational Item

In response to an inquiry at the March 21, 2013 meeting of the Board of Trustees, staff has conducted a review of the types of businesses and organizations that have been awarded allocations of RNY Power. Staff analyzed the distribution of customers in twenty different industry classifications based on the North American Industry Classification System. The high-level breakout in Exhibit “G” shows where the types of customers are located among the ten Regional Economic Development Councils within the State.

RECOMMENDATION

For the reasons stated above, it is requested that EDPAB: (1) approve and recommend that the Trustees approve the allocations of RNY Power for retention purposes to the businesses listed in Exhibit “A” as indicated therein; (2) approve and recommend that the Trustees approve the allocations of RNY Power for expansion purposes to the businesses listed in Exhibit “B” as indicated therein; (3) determine that the businesses identified in Exhibit “C” are ineligible to receive a RNY Power allocation for the reasons discussed above; (4) determine that the applications by the businesses listed in Exhibit “D” are not recommended or not considered for an allocation of RNY Power; (5) approve and recommend that the Trustees authorize the transfer of the RNY Power allocation identified in Exhibit “E;” and (6) approve and recommend the withdrawal of previously awarded RNY Power allocations to the two businesses listed in Exhibit “F” as indicated therein.

James F. Pasquale  
Senior Vice President  
Economic Development & Energy Efficiency

Att.  
RNY Retention Power Allocations  
RNY Expansion Power Allocations  
Applicants Deemed Ineligible  
Applicants Not Awarded RNY  
Applicant Requesting Transfer  
RNY Power Allocation Withdrawal

Line	Company	City	County	Economic Development Region	IOU	Description	kW Request	kW Recommendation	Job Retention Commitment	Capital Investment (\$)	Contract Term (years)
1	Jasco Tools	Rochester	Monroe	Finger Lakes	RG&E	Produces tools for auto, defense, aerospace industries	600	270	50	\$250,000	7
2	Thermo Fisher Scientific, Inc.	Rochester	Monroe	Finger Lakes	RG&E	Designs, develops, manufactures products for life science	3,500	1,750	800	\$36,000,000	7
	<b>Finger Lakes Region Sub-totals:</b>							2,020	850	\$36,250,000	
3	Autronic Plastics, Inc.	Central Islip	Suffolk	Long Island	LIPA	Plastics manufacturing	492	246	85	\$1,300,000 <sup>(1)</sup>	7
4	Big Apple Sign Corporation	Islandia	Suffolk	Long Island	LIPA	Architectural signage company	245	100	95	\$0 <sup>(1)</sup>	7
5	Hanan Products Co., Inc.	Hicksville	Nassau	Long Island	LIPA	Manufacturing of frozen whipped toppings	259	126	24	\$180,000 <sup>(2)</sup>	7
6	Work Market, Inc.	Huntington	Suffolk	Long Island	LIPA	Labor management software company	72	26	35	\$150,000	7
	<b>Long Island Region Sub-totals:</b>							498	239	\$1,630,000	
7	The Gap, Inc.	Fishkill	Dutchess	Mid-Hudson	Cen Hud	Regional distribution center	5,936	2,480	529	\$4,900,000	7
8	Town Sports International, LLC	Elmsford	Westchester	Mid-Hudson	Con-Edison	Laundry facility/Linen services	393	196	110	\$1,250,000	7
	<b>Mid-Hudson Region Sub-totals:</b>							2,676	639	\$6,150,000	
9	HP Hood LLC	Vernon	Oneida	Mohawk Valley	National Grid	Dairy Processing Facility	1,693	846	105	\$10,000,000	7
	<b>Mohawk Valley Region Sub-totals:</b>							846	105	\$10,000,000	
10	The Gap, Inc.	New York City	New York	New York City	Con-Edison	Global brand headquarters	1,328	486	750	\$2,000,000	7
	<b>New York City Region Sub-totals:</b>							486	750	\$2,000,000	
11	Advance 2000, Inc.	Amherst	Erie	Western New York	National Grid	Data center, cloud computing	225	110	113	\$900,000	7
12	Niagara Specialty Metals, Inc.	Akron	Erie	Western New York	National Grid	Steel manufacturer	1,501	750	39	\$4,000,000	7
13	Triad Recycling and Energy Corp.	Tonawanda	Erie	Western New York	National Grid	Recycler of gypsum drywall	150	30	2	\$150,000	7
	<b>Western New York Region Sub-totals:</b>							890	154	\$5,050,000	
<b>Totals</b>								<b>7,416</b>	<b>2,737</b>	<b>\$61,080,000</b>	

<sup>(1)</sup> These companies are also recommended for expansion-related allocations of RNY for separate and distinct job creation and capital investment commitments associated with proposed business expansions.

<sup>(2)</sup> Represents a one year capital investment

Economic Development Power Allocation Board  
 ReCharge New York Expansion Power Allocation Recommendations

Exhibit "B"  
 July 22, 2013

Line	Company	City	County	Economic Development Region	IOU	Description	kW Request	kW Recommendation <sup>(1)</sup>	Existing Employment (if applicable)	Job Creation Commitment	Project Capital Investment (\$)	Contract Term (years)
1	Agrana Fruit US, Inc.	Baldwinsville	Onondaga	Central New York	National Grid	Fruit processing plant for yogurt	1,300	910	0	120	\$49,600,000	7
2	Byrne Dairy	Cortlandville	Cortland	Central New York	National Grid	Greek Yogurt Manufacturing Facility	2,000	1,400	0	60	\$20,000,000	7
3	Ultra Dairy LLC	East Syracuse	Onondaga	Central New York	National Grid	Dairy manufacturing facility	2,000	1,400	130	35	\$27,500,000	7
	<b>Central New York Region Sub-totals:</b>							3,710		215	\$97,100,000	
4	Autronic Plastics, Inc.	Central Islip	Suffolk	Long Island	LIPA	Plastics manufacturing	275	190	85	21	\$2,700,000 <sup>(2)</sup>	7
5	Big Apple Sign Corporation	Islandia	Suffolk	Long Island	LIPA	Architectural signage company	100	70	95	8	\$3,000,000 <sup>(2)</sup>	7
	<b>Long Island Region Sub-totals:</b>							260		29	\$5,700,000	
6	Bloomberg, L.P.	Orangeburg	Rockland	Mid-Hudson	O&R	Data center	14,000	8,000	0	80	\$245,000,000	7
	<b>Mid-Hudson Region Sub-totals:</b>							8,000		80	\$245,000,000	
7	SAP America, Inc.	New York City	New York	New York City	Con-Edison	Software related services	331	230	320	130	\$38,012,900	7
	<b>New York City Region Sub-totals:</b>							230		130	\$38,012,900	
8	Corning Incorporated	Addison	Steuben	Southern Tier	NYSEG	Manufacturer of diesel exhaust filter	9,000	6,300	500	250	\$260,000,000	7
	<b>Southern Tier Region Sub-totals:</b>							6,300		250	\$260,000,000	

**Totals** **18,500** **704** **\$645,812,900**

- (1) All Allocations are recommended to be up to the amount indicated based on the companies fulfillment of capital spending, job creation, and new electric load consistent with the ratio of recommended to requested amount.  
 (2) These companies are also recommended for retention-related allocations of RNY for separate and distinct job retention and capital investment commitments associated with retaining their existing businesses.

**Economic Development Power Allocation Board  
ReCharge New York Power Program  
Ineligible Applicants**

**Exhibit "C"  
July 22, 2013**

<b>Line</b>	<b>Company</b>	<b>City</b>	<b>County</b>	<b>Economic Development Region</b>	<b>IOU</b>	<b>Description</b>	<b>Classification</b>
1	Applebee's Bar & Grill	Rochester	Monroe	Finger Lakes	RG&E	Restaurant	Retail
2	E-Z Clean Laundromat, Inc.	College Point	New York	New York City	Con-Edison	Laundry facility/Linen services	Retail
3	Renegade Auto Repair	Cuba	Cattaraugus	Western New York	National Grid	Auto Repair Shop	Retail

Economic Development Power Allocation Board  
 ReCharge New York Power Program  
 Applications Not Considered or Not Recommended

Exhibit "D"  
 July 22, 2013

Applications Not Considered

Line	Company	City	County	Economic Development Region	IOU	Description	Reason
1	425 Michigan Avenue LLC	Buffalo	Erie	Western New York	National Grid	Medical/Educational office building	Commercial landlord, tenants should apply separately
2	Applied Power Systems	Hicksville	Nassau	Long Island	LIPA	Power supply components company	Withdrawn
3	Billitier Electric, Inc.	Rochester	Monroe	Finger Lakes	RG&E	Commercial electrical contractor	Withdrawn
4	Empire State Building	New York	New York	New York City	Con-Edison	Commercial office building	Commercial landlord, tenants should apply separately
5	Jowonio School	Syracuse	Onondaga	Central New York	National Grid	Pre-school	Withdrawn
6	Rochester Technology Park	Rochester	Monroe	Finger Lakes	RG&E	Tech Park for multi-tenant use	Non-responsive
7	saturn petcare inc.	Ashville	Chautauqua	Western New York	National Grid	Food manufacturing	Received hydro allocation for project

Applications Not Recommended <sup>1</sup>

Line	Company	City	County	Economic Development Region	IOU	Description	Reason
8	Hanan Products Co., Inc.	Hicksville	Nassau	Long Island	LIPA	Manufacturing of frozen whipped toppings	Zero job creation related to expansion project
9	Niagara Specialty Metals, Inc.	Akron	Erie	Western New York	National Grid	Steel manufacturer	Zero job creation related to expansion project

<sup>(1)</sup> Both applicants are being recommended to receive retention allocations

### **Requests for Transfers of Recharge New York Power Allocations**

**Metro Terminals Corporation ("MTC")**, with facilities located in Brooklyn, NY, received a 176 kW RNY Power allocation on June 26, 2012. Due to a corporate restructuring and name change, MTC is now called United Metro Energy Corporation ("UMEC"). MTC has requested that the 176 kW RNY Power allocation be transferred to UMEC.

**Economic Development Power Allocation Board  
ReCharge New York Power Program  
Allocations Withdrawn or Declined**

**Exhibit "F"  
July 22, 2013**

**Allocations Withdrawn**

<b>Line</b>	<b>Company</b>	<b>City</b>	<b>County</b>	<b>Economic Development Region</b>	<b>IOU</b>	<b>Action</b>	<b>Reason</b>
1	Hopshire Farms	Freeville	Tompkins	Southern Tier	NYSEG	Withdrawn	Retail business
2	Hunts Point Cooperative Market	Bronx	Bronx	New York City	Con-Edison	Withdrawn	DCAS power recipient

**Allocations Declined**

<b>Line</b>	<b>Company</b>	<b>City</b>	<b>County</b>	<b>Economic Development Region</b>	<b>IOU</b>	<b>Action</b>	<b>kW Allocation Declined</b>
3	Air Products	Glenmont	Albany	Capital District	National Grid	Declined	1,000
4	Albany International Corp. - Homer	Homer	Cortland	Central New York	National Grid	Declined	1,006
5	Alstom Signaling Inc	West Henrietta	Monroe	Finger Lakes	RG&E	Declined	346
6	Canfield Machine & Tool	Fulton	Oswego	Central New York	National Grid	Declined	70
7	Ford Motor Company	Buffalo	Erie	Western New York	National Grid	Declined	920
8	Garlock Sealing Technologies	Palmyra	Wayne	Finger Lakes	NYSEG	Declined	1,950
9	Keymark Corp. - App. ID 5655	Fonda	Montgomery	Mohawk Valley	National Grid	Declined	10
10	Lamothermic Precision Investment Casting Corp	Brewster	Putnam	Mid-Hudson	NYSEG	Declined	396
11	Mindshift Technologies	Commack	Suffolk	Long Island	LIPA	Declined	500
12	Oldcastle Precast Inc.	Selkirk	Albany	Capital District	National Grid	Declined	166
13	Protective Lining Corporation	Brooklyn	Kings	New York City	Con-Edison	Declined	130
14	RR Donnelley	New York	New York	New York City	Con-Edison	Partial decline	36
15	Syracuse University	Syracuse	Onondaga	Central New York	National Grid	Declined	666
16	Teatown Lake Reservation	Ossining	Westchester	Mid-Hudson	Con-Edison	Declined	10
17	Tommy Hilfiger USA Inc.	New York	New York	New York City	Con-Edison	Declined	16
18	Trudeau Institute	Saranac Lake	Franklin	North Country	National Grid	Declined	176
19	Upstate Labs Inc	East Syracuse	Onondaga	Central New York	National Grid	Declined	16
20	Victoria Packing Corp. LLC	Brooklyn	Kings	New York City	Con-Edison	Declined	156

Economic Development Power Allocation Board  
 ReCharge New York Power Program  
 Customers by Industry Classification

Exhibit "G"  
 July 22, 2013

As of June 10, 2013

	Long Island		New York City		Mid-Hudson		Capital District		North Country		Mohawk Valley		Central New York		Southern Tier		Finger Lakes		Western New York		Total	
	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage	Number	Percentage
Agriculture	1	0.9%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	1.5%	0	0.0%	0	0.0%	4	6.5%	1	1.0%	7	1.0%
Education <sup>1</sup>	0	0.0%	7	6.9%	1	2.6%	1	1.8%	2	6.3%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	11	1.6%
Financial Services	3	2.7%	9	8.8%	0	0.0%	0	0.0%	0	0.0%	1	1.5%	1	1.1%	0	0.0%	3	4.8%	0	0.0%	17	2.4%
Healthcare <sup>1</sup>	10	8.8%	16	15.7%	7	18.4%	0	0.0%	6	18.8%	1	1.5%	3	3.4%	4	8.9%	1	1.6%	10	10.4%	58	8.3%
Information	4	3.5%	5	4.9%	2	5.3%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	2.2%	1	1.6%	1	1.0%	14	2.0%
Other <sup>1,2</sup>	18	15.9%	17	16.7%	6	15.8%	9	16.4%	4	12.5%	10	15.2%	6	6.8%	3	6.7%	6	9.7%	11	11.5%	90	12.9%
Printing and Graphics	3	2.7%	3	2.9%	1	2.6%	2	3.6%	0	0.0%	2	3.0%	4	4.5%	0	0.0%	2	3.2%	2	2.1%	19	2.7%
Warehousing	3	2.7%	4	3.9%	1	2.6%	1	1.8%	1	3.1%	1	1.5%	2	2.3%	0	0.0%	1	1.6%	1	1.0%	15	2.2%
Wholesale Trade	11	9.7%	14	13.7%	1	2.6%	2	3.6%	0	0.0%	0	0.0%	6	6.8%	1	2.2%	3	4.8%	2	2.1%	40	5.7%
Beverage Manufacturers	0	0.0%	3	2.9%	1	2.6%	1	1.8%	0	0.0%	0	0.0%	3	3.4%	1	2.2%	2	3.2%	1	1.0%	12	1.7%
Chemical Manufacturers	8	7.1%	2	2.0%	5	13.2%	8	14.5%	0	0.0%	1	1.5%	2	2.3%	2	4.4%	5	8.1%	6	6.3%	39	5.6%
Electric Product Manufacturers	11	9.7%	1	1.0%	2	5.3%	5	9.1%	2	6.3%	4	6.1%	11	12.5%	9	20.0%	4	6.5%	5	5.2%	54	7.7%
Food Manufacturers	8	7.1%	7	6.9%	2	5.3%	1	1.8%	5	15.6%	6	9.1%	8	9.1%	5	11.1%	5	8.1%	12	12.5%	59	8.5%
Glass Manufacturers	1	0.9%	0	0.0%	1	2.6%	0	0.0%	1	3.1%	0	0.0%	1	1.1%	4	8.9%	1	1.6%	0	0.0%	9	1.3%
Machinery Manufacturers	2	1.8%	0	0.0%	2	5.3%	2	3.6%	0	0.0%	5	7.6%	5	5.7%	3	6.7%	7	11.3%	10	10.4%	36	5.2%
Metal Manufacturers	4	3.5%	5	4.9%	1	2.6%	4	7.3%	4	12.5%	19	28.8%	21	23.9%	2	4.4%	9	14.5%	18	18.8%	87	12.5%
Miscellaneous Manufacturers	8	7.1%	2	2.0%	1	2.6%	5	9.1%	0	0.0%	1	1.5%	4	4.5%	1	2.2%	1	1.6%	5	5.2%	28	4.0%
Paper Product Manufacturers	4	3.5%	2	2.0%	0	0.0%	12	21.8%	2	6.3%	1	1.5%	2	2.3%	1	2.2%	0	0.0%	2	2.1%	26	3.7%
Plastic and Rubber Manufacturers	3	2.7%	2	2.0%	4	10.5%	2	3.6%	1	3.1%	8	12.1%	5	5.7%	1	2.2%	5	8.1%	4	4.2%	35	5.0%
Transportation Equipment Manufacturers	11	9.7%	2	2.0%	0	0.0%	0	0.0%	1	3.1%	1	1.5%	2	2.3%	6	13.3%	2	3.2%	4	4.2%	29	4.2%
Wood Product Manufacturers	0	0.0%	1	1.0%	0	0.0%	0	0.0%	3	9.4%	4	6.1%	2	2.3%	1	2.2%	0	0.0%	1	1.0%	12	1.7%
<b>Total</b>	<b>113</b>	<b>100%</b>	<b>102</b>	<b>100%</b>	<b>38</b>	<b>100%</b>	<b>55</b>	<b>100%</b>	<b>32</b>	<b>100%</b>	<b>66</b>	<b>100%</b>	<b>88</b>	<b>100%</b>	<b>45</b>	<b>100%</b>	<b>62</b>	<b>100%</b>	<b>96</b>	<b>100%</b>	<b>697</b>	<b>100%</b>

<sup>(1)</sup> Includes not-for-profit customers

<sup>(2)</sup> The "other" category contains customers from various industries including but not limited to construction-related companies, community services, textile manufacturers, automotive component manufacturers, professional, scientific, and technical services, mineral processors, etc.