

Recommended Award: Exhibit B

Applicant Name:	Lineagen, Inc.	REDC Region:	WNY
Project Type:	Business Investment	County:	Erie
Industry:		Locality:	Buffalo
Amount Requested:	\$1,000,000	Start Date:	11/01/2013
		Finish Date:	10/31/2014
RECOMMENDED OFFER			
Recommended Total Award:	\$250,000		
Total Project Cost:	5,000,000		
% of Project Cost Recommended:	5%		
REGIONAL IMPACT MEASUREMENTS			
Number of Jobs Retained:	0		
Number of Jobs Created:	8		
Average Salary of Jobs:	\$125,000		
Indirect Jobs Created			
Other Impact			
PROJECT DESCRIPTION			
<p>Lineagen operates a genetic testing service for individuals with autism spectrum disorders (ASDs) and other forms of developmental delay. This testing provides clinicians with information that is critical in making informed medical management decisions. Lineagen also has developed biomarkers that are useful in determining MS and COPD progression rate.</p> <p>The project described here will provide the sales, technical and bioinformatics staff necessary to provide Lineagen’s current genetic test offering to western New York and to complete development of new risk-based tests that will improve clinical management for these patients.</p> <p>Immediately upon funding, Lineagen will hire one regional sales manager in the Buffalo/Western New York Region to bring the most comprehensive genetic testing service clinically available to patients in the Region. Additional staff will be hired to develop a DNA sequencing-based predictive model to serve the same markets. Finally, new products for ASD and COPD currently in our development pipeline will be addressed using bioinformatics and computer staffing available in the Buffalo area.</p>			
OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED			
ESD:	\$0	NYPA:	\$0
IDA:	\$0	Other:	\$
PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED			
TYPE	AMOUNT	STATUS	
N/A	N/A	N/A	
BASIS FOR RECOMMENDATION			

Lineagen is a company that started in Utah back in 2002 whose purpose was to both discover and produce clinical applications that coincide with advancements in genetic research and genetic sciences. Lineagen has successfully transitioned from a research organization into a commercial diagnostics business providing cutting edge programs in Autism, MS, and COPD.

As a company based in Utah, Lineagen has identified the Buffalo Niagara Medical Campus as an ideal space to expand its business due to the complimentary research and technology that can be found there.

As a company in the Health/Life Sciences industry that has shown strength, profitability and the potential for growth in WNY, the applicant is exactly the kind of company that the Western NY Regional Economic Development Council is targeting to attract to the Region.

The applicant is committed to creating jobs in the Health/Life Sciences industry and has displayed long term viability and great potential for future growth which also has the potential to spur growth in similar companies in the Region.