

Not Recommended: Exhibit "B"

Applicant Name:	Buffalo Niagara RIVERKEEPER	REDC Region:	Western New York
Project Type:	Infrastructure/Downtown Investment	County:	Erie
Industry:	Tourism	Locality:	City of Buffalo
Amount Requested:	\$844,625	Total Project Cost:	\$ 844,625

REGIONAL IMPACT MEASUREMENTS

Number of Jobs Retained:	0
Number of Jobs Created:	Unspecified
Average Salary of Jobs:	N/A
Indirect Jobs Created	Unspecified
Other Impact	

PROJECT DESCRIPTION

After environmental remediation, this site will be developed as a universally accessible waterfront park featuring a canoe/kayak launch at the mouth of the Scajaquada Creek, along the Canal portion of the Niagara River. Providing a critical Blueway Trail link to Buffalo's Olmsted Parks and along the Greenway, this historic War of 1812 site will also provide physical and visual connectivity into and from the water to Buffalo's Tonawanda Street BOA and Upper West Side and Black Rock Neighborhoods.

OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED FOR THIS PROJECT

SOURCE	AMOUNT
N/A	N/A
PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED	
SOURCE	AMOUNT
N/A	N/A

BASIS FOR RECOMMENDATION

This project will not create a measurable increase in tourism and therefore will not have a significant economic impact on the region.

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Applicant Name:	Buffalo Olmsted Parks Conservancy	REDC Region:	WNY
Project Type:	Workforce Development	County:	Erie
Industry:	Conservation	Locality:	Buffalo
Amount Requested:	\$412,839	Total Project Cost:	\$ 412,839

REGIONAL IMPACT MEASUREMENTS

Number of Jobs Retained:	
Number of Jobs Created:	75 Seasonal Jobs
Average Salary of Jobs:	Paid Hourly
Indirect Jobs Created	
Other Impact	

PROJECT DESCRIPTION

The nation's first city-wide park & parkway system provides Western NY opportunities for recreation and employment. This grant will allow the Buffalo Olmsted Parks Conservancy in partnership with the Center for Employment Opportunities to train and employ a highly diverse group of individuals, some with significant barriers to employment; assuring that this historic parkland is optimized for recreational and tourism purposes. It will also provide tools and equipment needed for the staff.

OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED FOR THIS PROJECT

SOURCE	AMOUNT
N/A	N/A

PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED

TYPE	AMOUNT
N/A	N/A

BASIS FOR RECOMMENDATION

Although the proposed project has merits, the project is not developed enough to be able to recommend for a Fund Benefit award. As a workforce development program this applicant should partner with another organization that could transition these workers into full time employment opportunities following each park season. In addition, the applicant asked for 100% of the program costs, which leads to the question of whether or not the program could be sustained without a Fund Award in the subsequent years.

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Applicant Name:	Cleveland BioLabs, Inc.	REDC Region:	Western New York
Project Type:	Innovation/Entrepreneur Development	County:	Erie
Industry:	Health/Life Sciences, Higher Education	Locality:	Buffalo
Amount Requested:	\$500,000	Total Project Cost:	\$1,907,231

REGIONAL IMPACT MEASUREMENTS

Number of Jobs Retained:	38
Number of Jobs Created:	2
Average Salary of Jobs:	\$89,110
Indirect Jobs Created	
Other Impact	

PROJECT DESCRIPTION

Launch the Cancer Immunotherapy Division (CID) of CBLI, which will accelerate our oncology research program, provide critical support to advance our lead product, Entolimod, toward approved cancer and anti-radiation treatment and further the development of a new generation of novel oncology drugs. Proceeds will be used for capital acquisition of laboratory equipment, creation of 2 full time jobs, 2 research fellow positions and the retention and training of 12 current employees.

OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED FOR THIS PROJECT

SOURCE	AMOUNT
ESD	\$327,500

PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED

SOURCE	AMOUNT
N/A	N/A

BASIS FOR RECOMMENDATION

This applicant has received assistance from the State as recently as this week and ESD is continuing to work with the applicant to help them finance their project.

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Applicant Name:	Cornell Cooperative Extension of Niagara County	REDC Region:	Western New York
Project Type:	Tourism/Marketing	County:	Niagara
Industry:	Educational Programming	Locality:	Lockport
Amount Requested:	\$44,338	Total Project Cost:	\$ 44,338

REGIONAL IMPACT MEASUREMENTS

Number of Jobs Retained:	0
Number of Jobs Created:	0
Average Salary of Jobs:	0
Indirect Jobs Created	0
Other Impact	Increase the economic viability of the agricultural sector in NYS.

PROJECT DESCRIPTION

This project aims to increase tourism in the agriculture sector through a regional branding and marketing initiative. The main output of this project would be a website highlighting the following agritourism businesses': farmers markets, u-pick farms, farm stands, urban farms, community supported agriculture, organic farms, restaurants using local products, and other agritourism activities.

OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED FOR THIS PROJECT

SOURCE	AMOUNT
N/A	N/A
PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED	
SOURCE	AMOUNT
N/A	N/A

BASIS FOR RECOMMENDATION:

Although the project positively impacts both the agriculture and tourism industries, NYS is already advancing a program similar to the applicant's proposed project.

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Applicant Name:	Empire State Shippers' Association, Inc.	REDC Region:	Western New York
Project Type:	Business Investment	County:	Erie
Industry:	Business incubation providing logistics support	Locality:	Cheektowaga
Amount Requested:	\$644,001	Total Project Cost:	\$1,888,038
REGIONAL IMPACT MEASUREMENTS			
Number of Jobs Retained:	0		
Number of Jobs Created:	23		
Average Salary of Jobs:	\$32,000		
Indirect Jobs Created			
Other Impact			
PROJECT DESCRIPTION			
<p>Project is a mixed-use incubator program to facilitate collaboration between well-established companies, local entrepreneurs, and Canadian firms in a low-risk, shared service environment. Project will attract business with low flexible lease options, warehouse space, versatile work and office space, common areas, shared equipment and services, in-house networking. This project activates many elements of the WNY Regional economic develop plan and Binational logistics hub initiative.</p>			
OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED FOR THIS PROJECT			
SOURCE		AMOUNT	
N/A		N/A	
PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED			
SOURCE		AMOUNT	
N/A		N/A	
BASIS FOR RECOMMENDATION			
<p>An award would put the company at a competitive advantage as a landlord because they would be able to provide low cost lease options to local manufactures and or distributors putting other developers and landlords at a disadvantage when leasing their space.</p>			

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Applicant Name:	Forest Lawn Heritage Foundation	REDC Region:	WNY
Project Type:	Infrastructure/Downtown Investment	County:	Erie
Industry:	Tourism	Locality:	City of Buffalo
Amount Requested:	\$480,000	Total Project Cost:	\$ 510,600

REGIONAL IMPACT MEASUREMENTS

Number of Jobs Retained:	0
Number of Jobs Created:	0
Average Salary of Jobs:	N/A
Indirect Jobs Created	0
Other Impact	

PROJECT DESCRIPTION

International Chimney inspected nearly a mile of retaining walls along the Scajaquada Creek within Forest Lawn. The report indicated that 1312 linear feet of the wall is leaning, settled, collapsed, or missing and in need of repair. The project for which we request funding is to rebuild and restore that section. Work will include excavating and testing inspection holes, taking soil borings, repairing foundation and scour holes, and filling sink holes along the shoreline.

OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED FOR THIS PROJECT

SOURCE	AMOUNT
Member Item	\$300,000

PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED

SOURCE	AMOUNT
N/A	N/A

BASIS FOR RECOMMENDATION

The nature of this project would not result in an economic impact on the region.

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Applicant Name:	Martin House Restoration Corporation	REDC Region:	Western New York
Project Type:	Infrastructure/Downtown Investment	County:	Erie
Industry:	Tourism	Locality:	City of Buffalo
Amount Requested:	\$2,500,000	Total Project Cost:	\$ 5,300,000

REGIONAL IMPACT MEASUREMENTS

Number of Jobs Retained:	0
Number of Jobs Created:	0
Average Salary of Jobs:	N/A
Indirect Jobs Created	0
Other Impact	

PROJECT DESCRIPTION

The subject project is the interior restoration of the Darwin D. Martin House, specifically, the restoration of the extensive wood trim and intricate paint finishes designed by Frank Lloyd Wright for all 3 levels of the 15,000 sf home. A range of trim and finish conditions currently exists in the home; all will be mitigated by this project and the house returned to its original state in 1907. This project will likely be broken down into phases, by floor, subject to current funding levels.

OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED FOR THIS PROJECT

TYPE	AMOUNT
NYS EPF	\$175,000
NYS EPF	\$250,000
NYEDP/DASNY	\$300,000
WNYREDC	\$268,000
Erie County	\$50,000

PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED

NYS Blueprint	\$3,000,000
SUBSUNY	\$7,000,000
Member Item	\$500,000

BASIS FOR RECOMMENDATION

Martin house has received recent state assistance.

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Applicant Name:	SiGNa Chemistry, Inc.	REDC Region:	Western New York
Project Type:	Business Investment	County:	Niagara
Industry:	Advanced Manufacturing	Locality:	City of Niagara falls
Amount Requested:	\$392,000	Total Project Cost:	\$ 2,069,500
REGIONAL IMPACT MEASUREMENTS			
Number of Jobs Retained:	10		
Number of Jobs Created:	70		
Average Salary of Jobs:	\$50,000		
Indirect Jobs Created			
Other Impact			
PROJECT DESCRIPTION			
<p>In Project Element, the Company will design and build a new manufacturing facility to produce stabilized reactive metals, including sodium silicide. This project will create 70 jobs (and 140 ancillary jobs) and produce clean energy products for the pharmaceutical, energy and petrochemical markets. The project includes the rehab of 28,750 sf of space at the Wheatfield Business Park, installation of new manufacturing equipment and staffing of a new Niagara-based team to manage the operation.</p>			
OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED FOR THIS PROJECT			
SOURCE	AMOUNT		
ESD	\$500,000		
NYPA	2,500 kW		
PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED			
SOURCE	AMOUNT		
N/A	N/A		
BASIS FOR RECOMMENDATION			
<p>SiGNa Chemistry has received the above incentives from ESD and NYPA for this very project under. At the time these incentives were offered the company committed to make this investment and complete this project. There is no reason to believe that any further assistance is necessary.</p>			

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Applicant Name:	Time Release Sciences, Inc	REDC Region:	Western New York
Project Type:	Business Investment	County:	Erie
Industry:	Logistics/Trade	Locality:	City of Buffalo
Amount Requested:	\$1,600,000	Total Project Cost:	\$8,000,000
REGIONAL IMPACT MEASUREMENTS			
Number of Jobs Retained:	67		
Number of Jobs Created:	7		
Average Salary of Jobs:	\$31,000		
Indirect Jobs Created	0		
Other Impact			
PROJECT DESCRIPTION			
<p>P&G is requiring TRS to become a full service supplier if we expect to keep this business long term. This would require TRS to directly purchase materials. These purchases will approx. \$20 million when fully implemented. This will create a tremendous working capital burden on TRS. Accounts receivable will increase by approx. \$5 million as our terms with P&G is Net 90 days, while inventory will increase by approx. \$3 million, creating an overall increase of working capital of approx. \$8 million.</p>			
OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED FOR THIS PROJECT			
SOURCE		AMOUNT	
N/A		N/A	
PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED			
SOURCE		AMOUNT	
ESD		\$300,000	
BASIS FOR RECOMMENDATION			
<p>The applicant has demonstrated the ability to carry on the project without any assistance and they are not in any danger of scaling back their workforce. The applicant has also received recent incentives from ESD and is already under a job commitment.</p>			