

Recommended Award: Exhibit "A"

Applicant Name:	Innomotive Solutions Group LLC d/b/a Whiting Group of Canada	REDC Region:	Western New York
Project Type:	Business Investment	County:	Erie
Industry:	Manufacturing	Locality:	Lancaster
Amount Requested:	\$150,000	Start Date:	7/1/2014
		Finish Date:	3/1/2015

RECOMMENDED OFFER

Recommended Total Award:	\$150,000
Total Project Cost:	\$5,500,000
% of Project Cost Recommended:	2.7%

REGIONAL IMPACT MEASUREMENTS

Number of Jobs Retained:	0
Number of Jobs Created:	28
Average Salary of Jobs:	\$28,571
Indirect Jobs Created	
Other Impact	

PROJECT DESCRIPTION

Innomotive Solutions Group will be purchasing a building in Lancaster which they will renovate and retrofit to accommodate the needs of their company. The project location will house the manufacturing and finishing of roll away doors built specifically to meet the specifications of emergency vehicles. Innomotive will be hiring and training 28 new employees from the WNY Region to meet its current U.S. market demand. This project will also mark the company's first step toward moving additional production from Canada to the U.S.

BASIS FOR RECOMMENDATION

This project demonstrates how the WNY business community can attract companies from other regions. Innomotive Solutions is a subsidiary of the Whiting Group of Canada; a company that has been researching the benefits of moving their operations from Canada to the U.S. for some time. Lancaster will now host the first phase of the company's transition and in turn, 28 new jobs with good entry level manufacturing salaries will come to the Town.

Innomotive Solutions has presented the WNYPPAB with a project budget totaling \$5,500,000. The recommendation to this Board is to incentivize this project with a grant in the amount of \$150,000 to be directed toward the purchase and installation of machinery and equipment which Innomotive estimates will cost \$3,360,000. It is also recommended that the grant be payable upon confirmation of the purchase and installation of the machinery and equipment and confirmation of the total cost.