

SUPPLIER DIVERSITY PROGRAM (SDP)
January – September 2014

In the quarter ending September 30, 2014, the Authority awarded \$18.0 million or 23.08% of our reportable expenditures to New York State-certified Minority and Women-Owned Business Enterprises (M/WBEs). From January 2014 through September 2014, the Authority awarded \$54.7 million or 22.47% of our reportable expenditures to New York State-certified M/WBEs. This includes both direct contracts and subcontracts, including construction and energy efficiency-related work. The State-mandated goal is 20% and the Authority achieved 22.51% for FY 2013-2014. In October 2014, the Governor announced NYS will increase M/WBE participation goals on state contracts from 20% to 30% applicable this fiscal year. In December 2014 agencies will be notified of a date certain when all applicable contracts will require 30% utilization goals. 20% goals have been achieved, essentially tripling the requirement over the past 4 years; however, the 30% will require strategic and concerted corporate-wide efforts for success.

It should also be noted that during the first nine (9) months of calendar year 2014, Treasury's transactions with five (5) different NYS-certified M/WBE financial dealers totaled over \$192.6 million in principal sales and purchases for the Authority.

The Authority continues to work with Empire State Development on the development and implementation of "interfaces" needed to comply with the New York State Contract System (NYSCS) Contract Compliance Module (CCM) requirement. An MOU between ESD, NYPA and B2G, the vendor contracted to implement the onboarding process, is currently under legal review by the Authority. The CCM requires NYS agencies and authorities to upload all contract data into this NYS system. Additionally ESD is in the process of onboarding agencies and authorities with another new online NYSCS module referred to as the Statewide Utilization Management Plan (SUMP). Both systems require Authority, contractor and subcontractor input. SUMP requirements are applicable to all contracts subject to Executive Law Article 15-A.

The Authority held its first Energy Efficient and Green Technology Purchasing Exchange in October 2014 in support of NYPA's supplier diversity, green, sustainable and energy efficiency initiatives. Many of the Authority's state and city customers, implementation contractors and energy efficiency staff attended to explore procurement opportunities with over 100 M/WBE firms.