



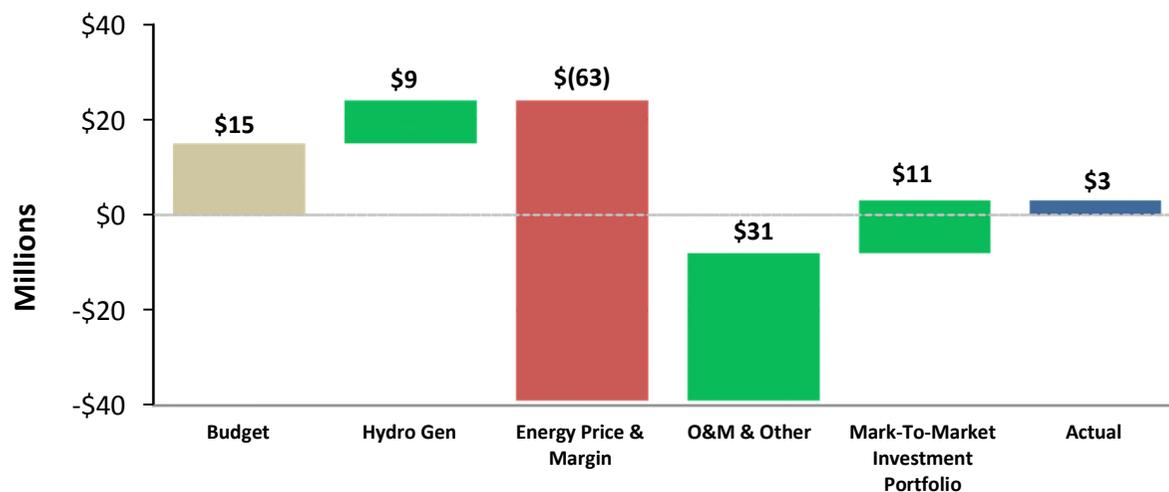
Chief Financial Officer Report

May 24, 2016

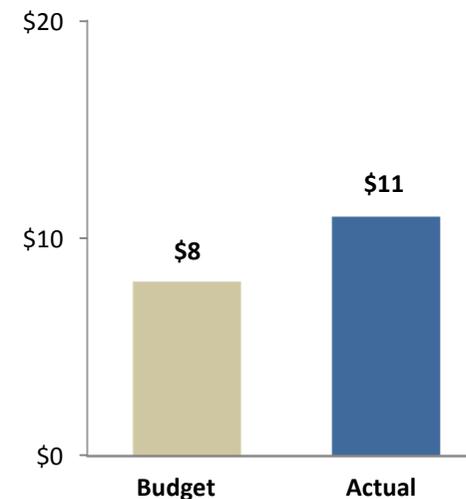
Net Income

- Net income for the four months ended April 30, 2016 was \$2.8 million, which was \$12.4 million lower than the budget (\$15.2 million) primarily due to a lower net margin on sales (\$53.9 million) substantially offset by lower operating expenses (\$31.4 million) and a mark-to-market gain on the Authority's investment portfolio (\$10.7 million, lower than anticipated market interest rates). Margins on market-based sales were lower than budgeted due to significantly lower prices resulting in lower market revenue at Niagara and St. Lawrence.
- Results for the month of April reflected net income of \$11.4 million versus a budget of 7.6 million. The positive variance of \$3.8 million was due primarily to lower operating expenses (\$9.9 million, less than anticipated spending in several programs) substantially offset by a lower net margin on sales (\$5.5 million).

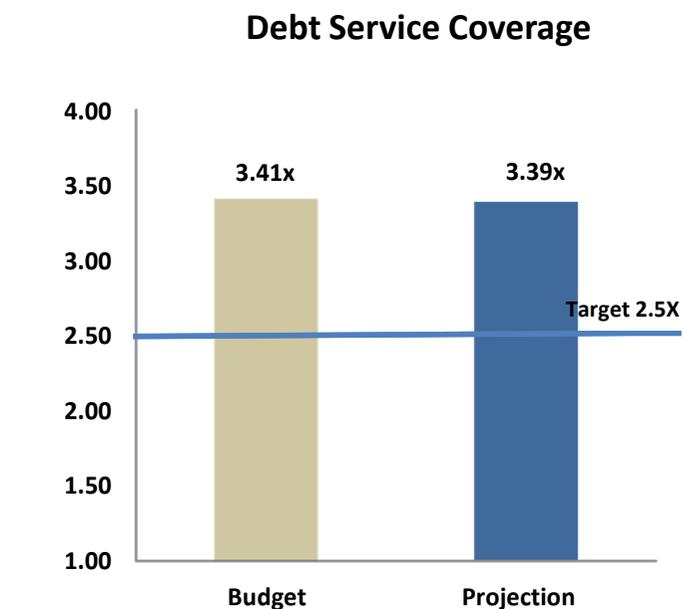
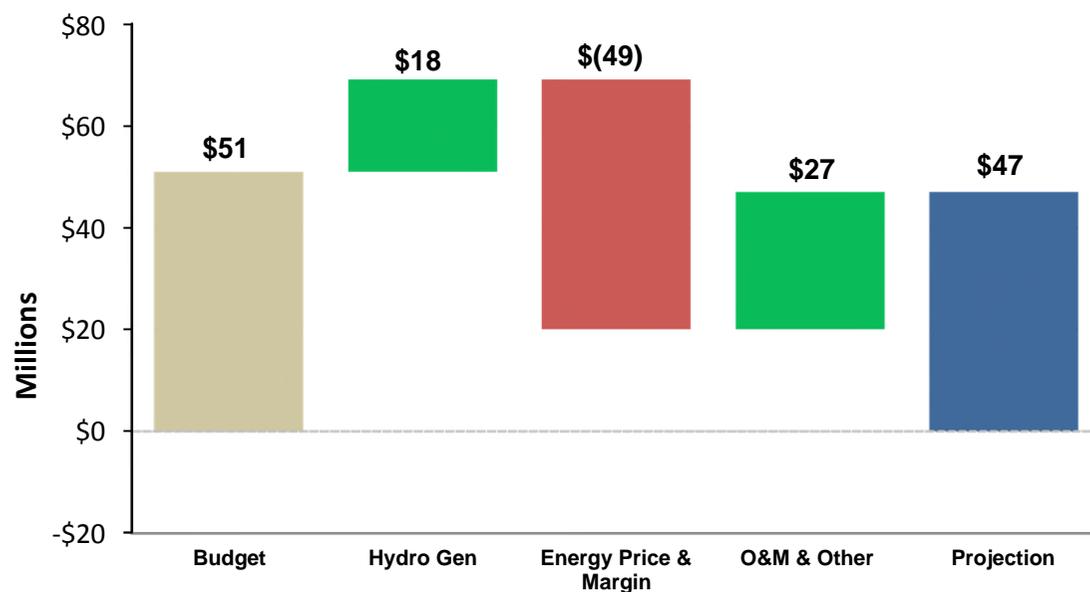
YTD April 2016



April Net Income

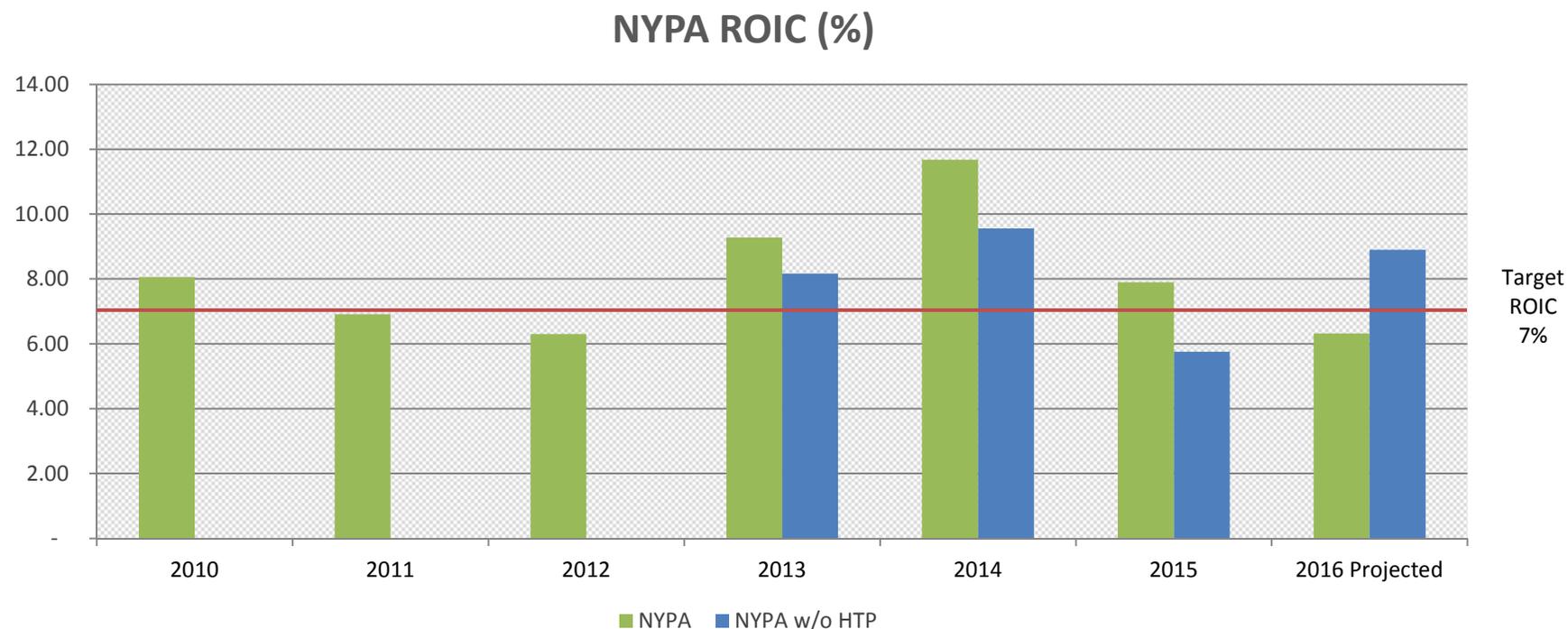


Net Income Projection 2016



Net income for the year is projected to be \$20-\$50 million with the final result varying based on the level of spending in O&M and other programs for the remainder of the year. Projections exclude the impact of the funding of NY State Canals for 2016 as a funding agreement has not yet been finalized.

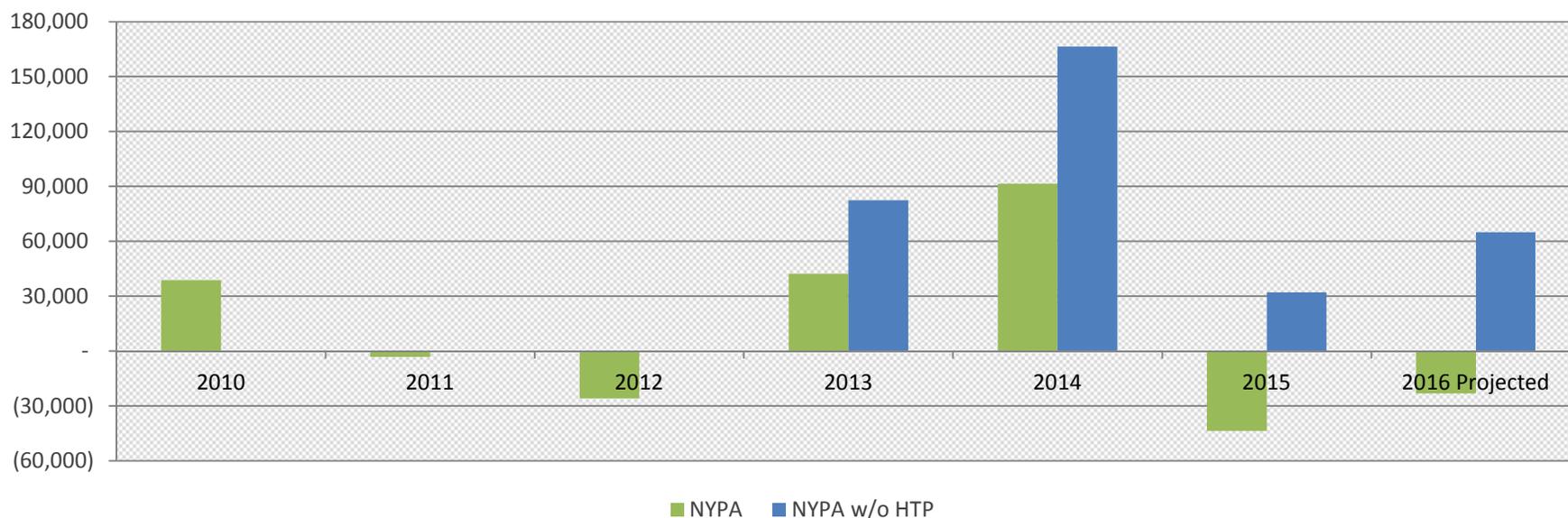
Return on Invested Capital (%) (2010-2016)



Excludes the impact of State requested programs and non-revenue producing initiatives, including energy efficiency initiatives (Battery Charging Stations, Five Cities Master Plan, etc.), economic development initiatives (WNY Workforce Development), and legislative mandates.

Economic Value Added (2010-2016)

NYPA EVA (in \$000's)



Excludes the impact of State requested programs and non-revenue producing initiatives, including energy efficiency initiatives (Battery Charging Stations, Five Cities Master Plan, etc.), economic development initiatives (WNY Workforce Development), and legislative mandates.