

**APPLICATION SUMMARY**  
**Expansion Power**

**Company:** North American Hoganas, Inc. ("NAH")

**Project Location:** City of Niagara Falls

**County:** Niagara

**IOU:** National Grid

**Business Activity:** Manufacturer of pure iron powder

**Project Description:** NAH is looking to expand by constructing two 5,000-square-foot facilities to (1) more effectively clean iron powder for water treatment applications, and (2) begin to process copper powders.

**Existing Allocation(s):** 4,000 kilowatts ("kW") (Expansion Power), 1,000 kW (Replacement Power)

**In Compliance:** Yes (jobs, investment, and power utilization)

**Power Request:** 1,300 kW

**Power Recommended:** 400 kW

**Job Commitment:**

**Current:** 58 jobs

**New:** 10 jobs

**New Jobs/Power Ratio:** 25 jobs/per megawatt ("MW")

**New Jobs - Avg. Wage and Benefits:** \$83,000

**Capital Investment:** \$3 million

**Capital Investment/MW:** \$7.50 M/per MW

**Other ED Incentives:** None

**Summary:** A long-time customer, NAH is looking to expand to improve its iron powder business and begin processing of copper powders. While this expansion could occur at NAH's Pennsylvania facility, NAH believes a low cost power allocation will help secure this project at the Niagara Falls facility, creating 10 new jobs. If the expansion is successful, the project could result in more growth and additional jobs.