

Exhibit "D"

Applicant Name:	Cobey Inc.	REDC Region:	Western New York
Project Type:	Business Investment	County:	Erie
Industry:	Manufacturing	Locality:	Tonawanda
Amount Requested:	\$459,875	Start Date:	10/1/2014
		Finish Date:	1/31/2015
RECOMMENDED OFFER			
Recommended Total Award:		\$183,950	
Total Project Cost:		\$919,750	
% of Project Cost Recommended:		20%	
REGIONAL IMPACT MEASUREMENTS			
Number of Jobs Retained:		121	
Number of Jobs Created:		32	
Average Salary of Jobs:		\$56,750	
Indirect Jobs Created			
Other Impact			
PROJECT DESCRIPTION (adapted from application)			
<p>As the oil and gas industry has evolved to incorporate more CNG, Cobey, a manufacturer of air and gas equipment, has identified the need to evolve with it. Cobey has identified a gap in the CNG market in NYS, where there are opportunities for the manufacturing, testing and training of CNG equipment. Currently, most WNY companies installing CNG equipment are forced to go to Pennsylvania for the purchase of equipment and for equipment training. Cobey is proposing the creation of a CNG manufacturing, testing and training process here in WNY in concert with NOCO, which holds a large share of the WNY oil and gas industry.</p>			
OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED			
ESD: Excelsior Tax Credits	TBD	NYPA:	\$
IDA:	\$	Other:	\$
PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED			
TYPE	AMOUNT	STATUS	
N/A	N/A	N/A	
BASIS FOR RECOMMENDATION			

Purchases of CNG equipment are rapidly rising as companies that rely on heavy trucking are shifting to CNG vehicles. Currently, most WNY companies make the bulk of their CNG equipment purchases outside of NYS. Because manufacturers of this equipment that serve the WNY area are out of State, the training on this equipment also takes place out of State. Cobey is a manufacturer of air and gas compression equipment and they now have the opportunity to evolve their equipment manufacturing process into the manufacturing of CNG equipment to serve the WNY market. Cobey plans to market equipment to all WNY companies looking to transition to CNG, and it already has an agreement with NOCO (one of the biggest diesel suppliers in WNY) to sell NOCO equipment and train their employees on it if Cobey can successfully execute this project. Advanced manufacturing is a priority industry sector in WNY and projects of this nature will foster the continued growth of this industry sector.

It is recommended that the applicant be granted \$183,950 to be disbursed in multiple payments as reimbursements for costs incurred based on milestones such as the following:

- Purchase and installation of machinery and equipment totaling \$895,750, that may include a gas dryer; a twin compressor; a priority fill panel; six above ground storage vessels; and a vehicle upfit to CNG
- Addition of 5 new jobs bringing the company total to 126
- Addition of another 27 new jobs bringing the company total to 153

**Western New York Economic Development Fund
Recommendation Memo**

Applicant Name:	Higher One, Inc.	REDC Region: WNY	WNY
Project Type:	Retention/Expansion	County:	Erie
Industry:	College Assessment Software	Locality:	Buffalo
Amount Requested:	\$300,000	Start Date:	10/1/14
		Finish Date:	3/1/16
RECOMMENDED OFFER			
Recommended Total Award:	\$300,000		
Total Project Cost:	\$1,033,125		
% of Project Cost Recommended:	29%		
REGIONAL IMPACT MEASUREMENTS			
Number of Jobs Retained:	70		
Number of Jobs Created:	36		
Average Salary of Jobs:	\$65,000		
Indirect Jobs Created	Over 100 Construction jobs		
Other Impact	Would be the anchor tenant in dilapidated downtown building that would be rehabbed and become a mixed use development.		
PROJECT DESCRIPTION (adapted from application)			
<p>In 2001, Campus Labs (formerly Student Voice) was formed by two SUNY Buffalo students who won a business plan competition for their idea to form this company and develop software to collect information from students that could be used to impact programs and services. Since that time, Campus Labs has evolved from serving one campus to over 650. Campus Labs quickly became the leading platform and service provider for assessment in higher education. Campus Labs provides the only specialized, comprehensive assessment program that combines data collection, reporting, organization, and campus-wide integration.</p> <p>In February of 2012, Campus Labs was acquired by Higher One, Inc., located in New Haven, CT. Higher One is a company that was founded by three Yale students to streamline many critical campus business office processes for colleges and universities. Today, Higher One services over 830 campuses across the country. With this acquisition, the future of Campus Labs' stand alone operation in Buffalo has been in doubt. The two local founders of Campus Labs have informed the regional office that new, more efficient space must be provided in Buffalo for the company to remain in WNY. Higher One owns a building in Connecticut with vacant space that Campus Labs could move right into. The company has identified a \$2M gap because of the cost differential between an acceptable WNY location and CT. A significant NYS incentive is required to compete with the CT location. Campus Labs, in conjunction with McGuire Development, has identified a mostly vacant, underutilized building located at 25 East Huron in Downtown Buffalo. Renovations would add commercial tenants to the streetscape of Washington and East Huron. The six-story manufacturing building constructed in 1919, as well as a former department store and bank built in 1900, would be transformed into a high-tech hub with Campus Labs as the anchor tenant. Both buildings have been named by the City of Buffalo as potential sites to be included in a Washington</p>			

Street historic district within the City.

OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED			
ESD: \$1,269,990 Excelsior	\$	NYPA:	\$
IDA:	\$TBD	Other:	\$
PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED			
TYPE	AMOUNT	STATUS	
Grant	\$100,000	Disbursed 4/25/12. Exceeds compliance.	

BASIS FOR RECOMMENDATION

The story of this Buffalo born and bred cutting edge, high tech company and its continued success is a great testimonial for WNY as a preferred destination for these kinds of companies we are trying to attract. In addition to the direct job creation of 36 and retention of 70 high paying jobs, Campus Labs would be the anchor tenant in a major rehab of a dilapidated building in downtown Buffalo.

ESD has extended a separate offer of \$1,269,990 in Excelsior tax credits to partially close a funding gap identified by the company for building renovations.

In order to ensure the future viability of Campus Labs in Buffalo, we are recommending a \$300,000 WNYPPAB award of Fund Benefits to assist with the purchase of \$1,033,125 of furniture fixtures and equipment (“FF&E”) to further close the gap. Specifically, it is recommended that Fund Benefits be disbursed based on milestones such as reimbursement for the purchase of eligible FF&E, and after certain job retention and creation commitments have been satisfied for a certain minimum period.

Applicant Name:	The WNY Women’s Foundation, Inc.	REDC Region:	WNY
Project Type:	Workforce Development	County:	Niagara
Industry:	Higher Education	Locality:	Sanborn
Amount Requested:	\$100,000	Start Date:	September 2014
		Finish Date:	August 2015

RECOMMENDED OFFER

Recommended Total Award:	\$100,000
Total Project Cost:	\$563,862 (Years Two and Three of Program)
% of Project Cost Recommended:	18 %

REGIONAL IMPACT MEASUREMENTS

Number of Jobs Retained:	0
Number of Jobs Created:	0
Average Salary of Jobs:	\$40,000
Indirect Jobs Created	2
Other Impact	Approximately 100 low income single mothers will be enrolled in the program for academic year fall 2014- spring 2015.

PROJECT DESCRIPTION (adapted from application)

This Project proposes to implement years two and three of a pilot workforce training program for at-risk single mothers (MOMS: From Education to Employment Program) designed by the WNY Women’s Foundation, in partnership with Niagara County Community College. In 2010, the WNY Women’s Foundation produced its report, Pathways to Progress for the Women & Girls of Western New York. This pilot program targets some of barriers identified in the report that prevent low-income single mothers from attaining the education needed to attain a family-sustaining career. The goal for the program is to create systemic change within our region’s colleges and alleviate such barriers to success for single mothers in achieving a degree or certificate leading to a start in a family sustaining career pathway. This pilot program will bridge the gaps between high-demand academic programs, student success and job placement by providing students with an Achievement Coach providing case management; wrap-around supports addressing the most persistent barriers to student achievement and direct access to employers through a Career Coach.

Women enrolled in the program will have the option of the following training programs to be provided at Niagara County Community College:

	Health	Tourism
Associate Degree Programs	Nursing Radiological Technician Surgical Technician Physical Therapist Asst.	Baking and Pastry Arts Culinary Arts Gaming and Casino Mngmt. Hospitality Management

**Western New York Economic Development Fund
Recommendation Memo**

	Medical Assistant	Tourism and Event Planning Winery Operations
Certificate	Phlebotomy Practical Nursing (LPN)	Baking and Pastry Arts Casino Operations Culinary Skills Event Planning Hospitality Operations Tourism Management Wine and Beverage Mngmt.
Workforce, short-term	Medical Billing/Medical Coding Kidney Dialysis	

OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED

ESD: Excelsior/EDF	\$0	NYPA:	\$0
IDA:	\$0	Other:	\$0

PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED

TYPE	AMOUNT	STATUS
NA	NA	NA

BASIS FOR RECOMMENDATION

The MOMS program seeks to improve educational attainment and improve the skills and workforce readiness of single mothers, many of whom are underemployed in the WNY region. The program will prepare students for careers in targeted industry sectors by providing wrap-around support and case management addressing the most persistent barriers to student achievement. Successful program participants will qualify for jobs with high demand for employees in our region and which pay higher wages. In addition to the direct benefits to women in the program, the pilot will also allow the WNY Women’s Foundation to collect data on the impact of the services provided and refine its approach for similar programs that may be implemented at other local colleges.

It is recommended that Fund Benefits be used only to pay for (1) the professionals who will provide counseling services to program participants, and (2) supplies and materials needed for the program as set forth in the full Application.

Also, it is recommended that Fund Benefits for years two and three be disbursed upon satisfaction of certain milestones, such as confirmation that sufficient funding has been secured from other sources, and other milestones to be determined by the New York Power Authority.