

APPLICATION SUMMARY
Expansion Power

Company:	3M Company
Project Location:	Tonawanda
County:	Erie
IOU:	National Grid
Business Activity:	Manufacturer of cellulose and cellulose/abrasive laminate sponges
Project Description:	Looking at a three-phase project to make production more efficient, improve employee safety with increased automation and bring on new product production.
Existing Allocation(s):	Two EP allocations totaling 1,500 kW and a 1,750 kW RNY retention allocation.
Power Request:	256 kW
Power Recommended:	150 kW
Job Commitment:	
Base:	345 jobs
New:	6 jobs
New Jobs/Power Ratio:	40/MW
New Jobs - Avg. Wage and Benefits:	\$67,100
Capital Investment:	\$1.985 million
Capital Investment/MW:	\$13 million/MW
Other ED Incentives:	None
Summary:	The 3M Tonawanda facility is in competition with five other 3M facilities outside of NYS for a new production line that would move the company from "outsourcing" to "insourcing" a new sponge product. A hydropower allocation will assist 3M's decision to move forward with this investment in Tonawanda helping it to add 6 well-paying jobs to 3M's WNY payroll.

APPLICATION SUMMARY
Replacement Power

Company: Innomotive Solutions Group LLC

Project Location: Lancaster

County: Erie

IOU: NYSEG

Business Activity: Manufacturer of roll-up shutter-style doors for specialty vehicles

Project Description: Renovate and add on to an existing building to facilitate the manufacture, assembly and painting of roll-up shutter-style doors for fire apparatus and emergency vehicles.

Existing Allocation(s): None

Power Request: 200 kW

Power Recommended: 100 kW

Job Commitment:

Current: 0 jobs

New: 21 jobs

New Jobs/Power Ratio: 210/MW

New Jobs - Avg. Wage and Benefits: \$36,600

Capital Investment: \$5.5 million

Capital Investment/MW: \$55 million/MW

Other ED Incentives: WNY Power Proceeds Allocation of \$150,000 and \$150,000 in assistance from the Excelsior Jobs Program from Empire State Development, sales tax and PILOT support from the Town of Lancaster IDA and NYSERDA.

Summary: Innomotive is looking to expand its operations to the United States from its main manufacturing site in Burlington, Ontario, Canada. The company is considering Midwest states or, alternatively, expanding at its current facility, but believes that state and local incentives from New York, including an allocation of hydropower, would justify locating the expansion of its manufacturing operations in Lancaster (Erie County).

APPLICATION SUMMARY
Replacement Power

Company: Royal Plastix USA LLC

Project Location: Buffalo

County: Erie

IOU: National Grid

Business Activity: Manufacturer of plastic household items

Project Description: Looking to move injection molding manufacturing to USA to increase production capacities and serve both the Canadian and northeast US corridor. The project involves the purchase and renovation of a vacant facility and the installation of 22 injection molding machines when completed.

Existing Allocation(s): None

Power Request: 843 kW

Power Recommended: 600 kW

Job Commitment:

New: 55 jobs

New Jobs/Power Ratio: 92/MW

New Jobs - Avg. Wage and Benefits: \$36,300

Capital Investment: \$3.725 million

Capital Investment/MW: \$6.21/MW

Other ED Incentives: Up to \$464,075 under the Excelsior Jobs Program from Empire State Development.

Summary: Royal Plastix USA LLC is looking to purchase and upgrade a vacant 67,000-square-foot building on Buffalo's eastside in order to manufacture plastic household products. An allocation of low cost hydropower remains a critical part of the transaction for the company to succeed in its highly competitive marketplace. Royal Plastix plans to operate 3 full shifts to dramatically increase production to meet the demands of its Canadian and Northeastern USA customers/ market with "Made in the USA" products.