

Recommended Award: Exhibit "E"

Applicant Name:	Innomotive Solutions Group LLC d/b/a Whiting Group of Canada	REDC Region:	Western New York
Project Type:	Business Investment	County:	Erie
Industry:	Manufacturing	Locality:	Lancaster
Amount Requested:	\$150,000	Start Date:	7/1/2014
		Finish Date:	3/1/2015

RECOMMENDED OFFER

Recommended Total Award:	\$150,000
Total Project Cost:	\$5,500,000
% of Project Cost Recommended:	2.7%

REGIONAL IMPACT MEASUREMENTS

Number of Jobs Retained:	0
Number of Jobs Created:	28
Average Salary of Jobs:	\$28,571
Indirect Jobs Created	
Other Impact	

PROJECT DESCRIPTION

Innomotive Solutions Group will be purchasing a building in Lancaster which they will renovate and retrofit to accommodate the needs of their company. The project location will house the manufacturing and finishing of roll away doors built specifically to meet the specifications of emergency vehicles. Innomotive will be hiring and training 28 new employees from the WNY Region to meet its current U.S. market demand. This project will also mark the company's first step toward moving additional production from Canada to the U.S.

BASIS FOR RECOMMENDATION

This project demonstrates how the WNY business community can attract companies from other regions. Innomotive Solutions is a subsidiary of the Whiting Group of Canada; a company that has been researching the benefits of moving their operations from Canada to the U.S. for some time. Lancaster will now host the first phase of the company's transition and in turn, 28 new jobs with good entry level manufacturing salaries will come to the Town.

Innomotive Solutions has presented the WNYPPAB with a project budget totaling \$5,500,000. The recommendation to this Board is to incentivize this project with a grant in the amount of \$150,000 to be directed toward the purchase and installation of machinery and equipment which Innomotive estimates will cost \$3,360,000. It is also recommended that the grant be payable upon confirmation of the purchase and installation of the machinery and equipment and confirmation of the total cost.

Recommended: Exhibit "E"

Applicant Name:	Nexus Natural Gas, LLC	REDC Region:	WNY
Project Type:	Construction of CNG Station and Truck Conversion	County:	Erie
Industry:	Multiple Industry Sectors	Locality:	Tonawanda
Amount Requested:	\$570,000	Start Date:	6/1/2014
		Finish Date:	1/1/2015
RECOMMENDED OFFER			
Recommended Total Award:	\$570,000		
Total Project Cost:	\$2,800,000		
% of Project Cost Recommended:	20%		
REGIONAL IMPACT MEASUREMENTS			
Number of Jobs Retained:	N/A		
Number of Jobs Created:	N/A		
Average Salary of Jobs:	\$30,000		
Indirect Jobs Created or Retained	20 created and 106 retained across 7 companies		
Other Impact			
PROJECT DESCRIPTION			
<p>Nexus Natural Gas, LLC is an entity that was formed by seven different companies in the Town of Tonawanda that share the common goal of transitioning into cleaner alternative fuels that will ultimately lower operating costs and create economic growth. This project represents the effort of those seven companies to achieve the stated goal by building a CNG station for the exclusive use of this partnership while each of the seven companies begins the conversion of their vehicles to run on CNG.</p>			
OTHER ECONOMIC DEVELOPMENT BENEFITS RECEIVED			
ESD:	\$	NYPA:	\$
IDA:	\$	Other:	\$
PREVIOUS STATE ASSISTANCE OFFERED OR PROVIDED			
TYPE	AMOUNT	STATUS	
BASIS FOR RECOMMENDATION			

This project will go a very long way in decreasing emissions and improving air quality in the Town of Tonawanda and Grand Island as well as everywhere these vehicles travel throughout the State. The additional economic benefit to this project is that it will allow these seven companies to reduce their operating costs and expedite their future growth.

Nexus Natural Gas has presented the WNYPPAB with a project budget totaling \$2,845,000. The recommendation to this Board is to incentivize this project with a grant in the amount of \$570,000 to be directed toward the construction and installation of the CNG fueling station, which Nexus estimates will cost \$2,065,000. It is also recommended that the grant be payable upon completion of the CNG station and the conversion of 24 trucks across the seven partnered companies. It is anticipated that no funding would be provided for vehicles or vehicle upgrades.