

APPLICATION SUMMARY
Replacement Power

Company: Gracious Living USA

Project Location: Buffalo

County: Erie

IOU: National Grid

Business Activity: Production of resin-based outdoor furniture, tables, storage equipment and housewares

Project Description: Gracious Living is a Canadian company looking to establish U.S. operations to manufacture a variety of household plastic products. Their project would renovate and develop unused property on Buffalo's Outer Harbor to create manufacturing operations which would eventually include three daily shifts with 250 full-time jobs. The project includes installing injection systems and 40 injection machines over three years.

Existing Allocation(s): None

Power Request: 4,500 kW

Power Recommended: 3,700 kW

Job Commitment:

Existing: 0 jobs

New: 250 jobs

New Jobs/Power Ratio: 68 jobs/ MW

New Jobs - Avg. Wage and Benefits: \$27,000 plus benefits which are unknown at this time

Capital Investment: \$41.975 million

Capital Investment/MW: \$11.34 million/ MW

Other ED Incentives: \$2 million Excelsior Jobs Program grant from ESD and the potential for additional tax incentives.

Summary: Founded in 1980, Gracious Living has become the largest injection molding company in Canada (outside the automotive industry) and is looking to expand its production capacity and sales by creating a manufacturing facility in the U.S. The company, which operates in an extremely competitive market with major competitors in China, as well as Georgia, Massachusetts, and Pennsylvania, is seriously considering WNY provided it can meet the company's objectives of lowering manufacturing and operating costs. A low cost hydropower allocation will help create much-needed WNY-based jobs and help continue the economic revitalization of downtown Buffalo.