

APPLICATION SUMMARY
Replacement Power

Company: International Imaging Materials, Inc.
Location: Amherst
County: Erie
IOU: National Grid

Business Activity: Ink, coatings and thermal transfer ribbon manufacturing

Project Description: The company is planning to install a toluene solvent recovery unit to capture and re-use 2.7 million pounds of toluene annually. The project is a cost savings effort and a green project that will reduce greenhouse gas emissions by 3,000 metric tons.

Existing Allocation(s): 1,000 kW and 1,250 kW EP allocations
250 kW and 700 kW RP allocations

Power Request: 400 kW
Power Recommended: 200 kW

Job Commitment:
Existing: 355 jobs
New: 3 jobs

New Jobs/Power Ratio: 15 jobs/MW

New Jobs - Avg. Wage and Benefits: \$58,800

Capital Investment: \$2.0 million
Capital Investment/MW: \$10 million/MW

Other ED Incentives: None

Summary: International Imaging Materials, Inc. is a leader in the competitive thermal transfer ribbon industry. The project to construct the solvent recovery unit is aimed at lowering production costs and continuing efforts to be energy efficient and advancing "green" technologies. Low cost power is critical to IIMAK's competitiveness and this system has a high power usage factor. An allocation would support the company's current and future investments in WNY rather in its other manufacturing sites in Brazil, Mexico and Europe, which offer other manufacturing cost advantages.